VIVID ELECTROMECH LIMITED | ELECTRIFYING THE FUTURE

Date: 26th October, 2026

To

The Manager,
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051.

NSE Symbol: VIVIDEL

Sub: Investor Presentation on Unaudited Financial Results for the half year ended September 30, 2026.

Dear Sir/Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we are submitting the Investor Presentation concerning the Unaudited Financial Results for the half year ended September 30, 2026.

We request you to take this on record and to treat the same as compliance with the applicable provisions of the SEBI Listing Regulations.

Thanking You

For Vivid Electromech Limited

Sameer Vishvanath Attavar
Chairman and Managing Director
DIN No.: 01827382

VIVID
ELECTROMECH LIMITED

Building Tomorrow. Powered By Performance.

Engineering Excellence Delivering Progress
Powering a Better Tomorrow

INVESTOR PRESENTATION

UPDATE ON H1 2027 FINANCIALS

October 2026



ENGINEERED FOR SAFETY | COMMITTED TO QUALITY | DRIVEN BY INNOVATION | BUILDING A SUSTAINABLE FUTURE | POWERING CUSTOMER SUCCESS

SAFE HARBOR

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H1 2027 FINANCIALS



VIVID ELECTROMECH LIMITED

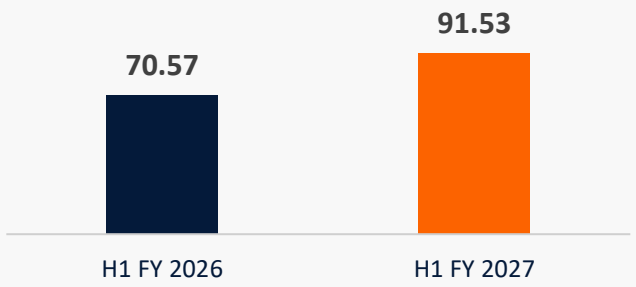
H1 FY27 PERFORMANCE HIGHLIGHTS

Strong YoY growth with margin expansion across every profit line · H1 FY27 vs H1 FY26

SCALE & EARNINGS

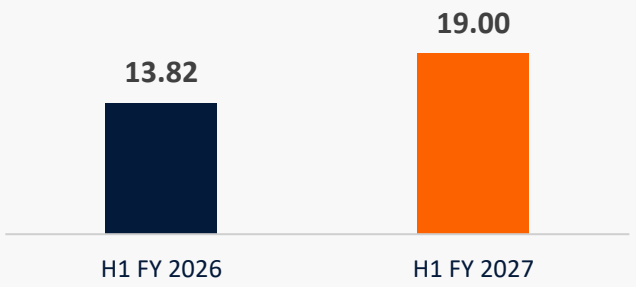
REVENUE FROM OPERATIONS

(₹ Cr) +29.7% YoY



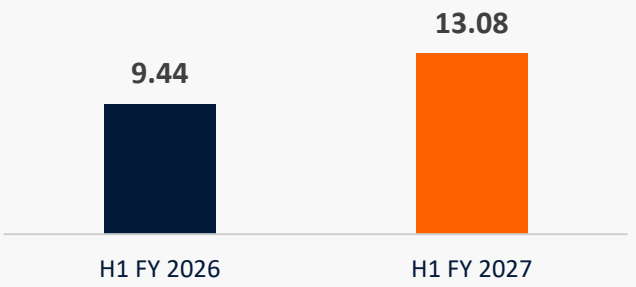
EBITDA

(₹ Cr) +37.5% YoY



PROFIT AFTER TAX (PAT)

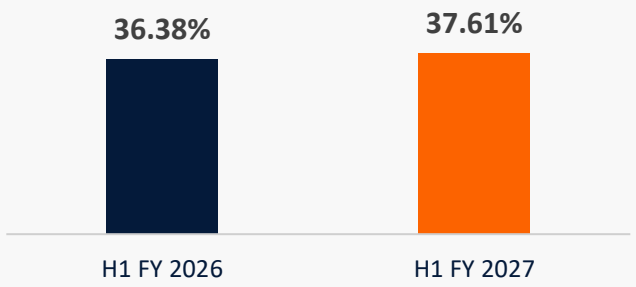
(₹ Cr) +38.5% YoY



MARGIN EXPANSION

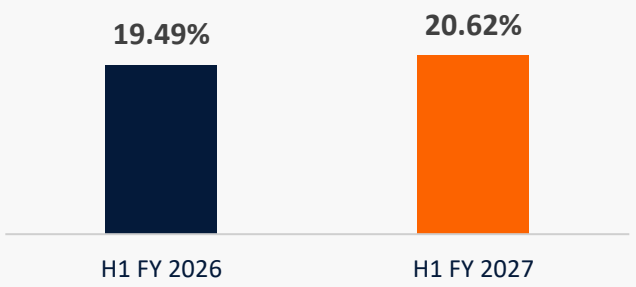
GROSS MARGIN

(%) +123 bps



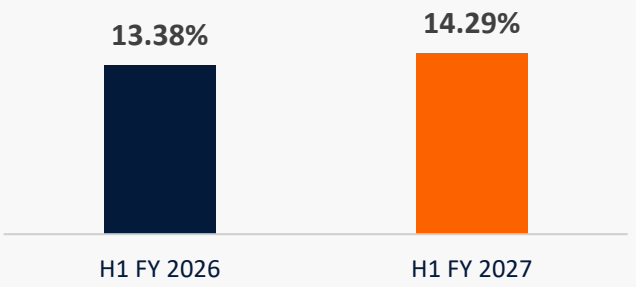
EBITDA MARGIN

(%) +113 bps



PAT MARGIN

(%) +91 bps



VIVID ELECTROMECH LIMITED

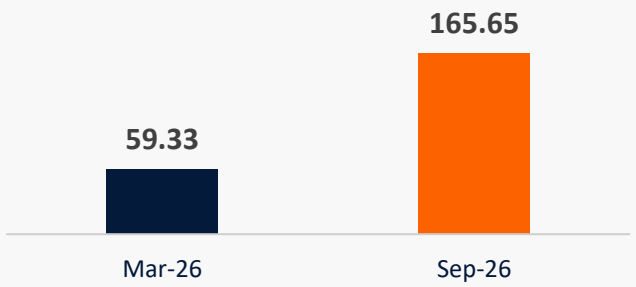
H1 FY27 BALANCE SHEET STRENGTH

Fresh equity capital de-levers the balance sheet and funds capacity expansion · 31-Mar-26 vs 30-Sep-26

CAPITAL STRUCTURE

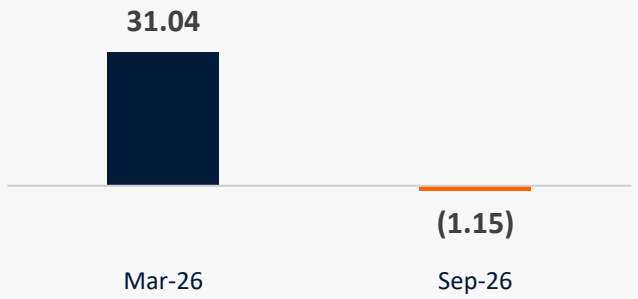
NET WORTH*

(₹ Cr) 2.8x



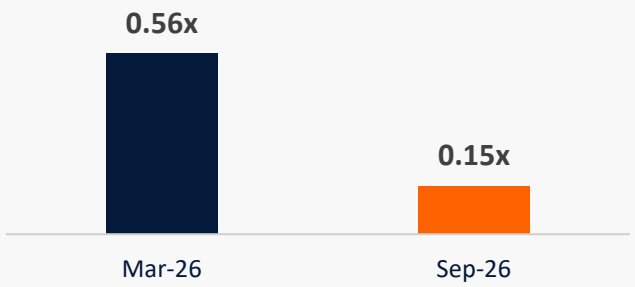
NET DEBT / (NET CASH)

(₹ Cr) Net cash positive



DEBT / EQUITY

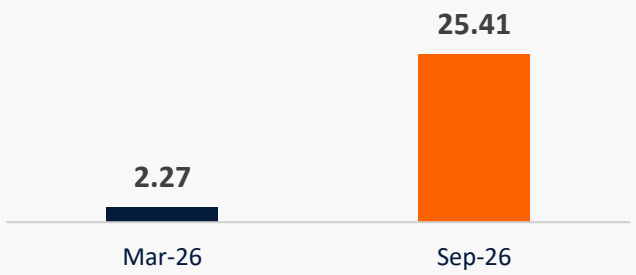
(x) 0.56x → 0.15x



LIQUIDITY & RETURNS

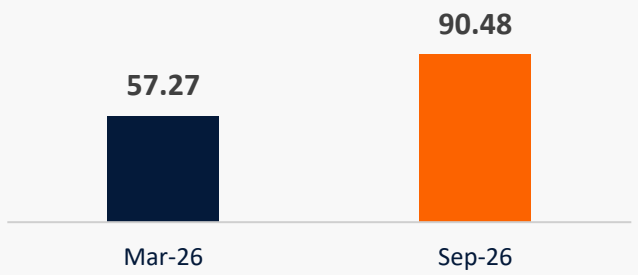
CASH & BANK BALANCES

(₹ Cr)



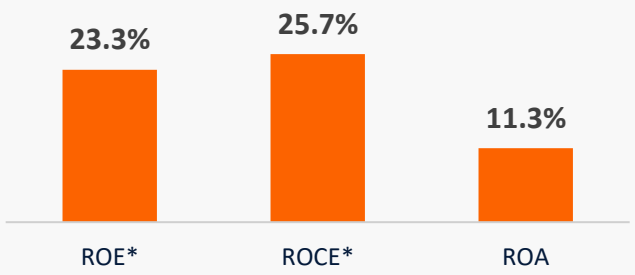
FIXED ASSETS INCL. CWIP

(₹ Cr) CWIP ₹33.68 Cr



ANNUALISED H1 FY27 RETURNS

(%)



(*) Excludes revaluation reserves. Annualised returns are computed on average Mar-26/Sep-26 balances and are diluted by fresh equity raised in H1 FY27.

VIVID ELECTROMECH LIMITED

HALF YEARLY PROFIT & LOSS STATEMENT

Particulars (₹ in Crore)	H2 FY 2025	H2 FY 2026	Y0Y%	H1 FY 2026	H1 FY 2027	YoY %
Revenue from Operations	101.26	129.57	27.96%	70.57	91.53	29.70%
Other Income	0.34	0.63	85.79%	0.32	0.62	94.62%
Total Income	**101.60**	**130.20**	**28.16%**	**70.89**	**92.15**	**29.99%**
Cost of Goods Sold (COGS)	69.16	80.00	15.67%	44.89	57.10	27.20%
Employee Benefit Expenses	5.42	6.57	21.12%	5.65	7.85	39.11%
Other Operating Expenses	6.28	11.30	79.99%	6.53	8.19	25.43%
Total Operating Expenses	**80.86**	**97.86**	**21.03%**	**57.07**	**73.15**	**28.17%**
EBITDA	**20.74**	**32.34**	**55.96%**	**13.82**	**19.00**	**37.52%**
EBITDA Margin %	***20.41%***	***24.84%***		***19.49%***	***20.62%***	
Depreciation & Amortisation	0.49	0.71	45.76%	0.68	0.88	30.12%
EBIT	**20.25**	**31.63**	**56.21%**	**13.14**	**18.12**	**37.90%**
EBIT Margin %	***19.93%***	***24.29%***		***18.54%***	***19.67%***	
Finance Cost	0.23	0.69	197.73%	0.32	0.63	94.92%
Profit Before Tax (PBT)	20.01	30.93	54.56%	12.82	17.49	36.46%
Tax Expense	4.37	8.77	100.51%	3.38	4.41	30.66%
Profit After Tax (PAT)	**15.64**	**22.16**	**41.71%**	**9.44**	**13.08**	**38.54%**
Net Profit Margin %	***15.39%***	***17.02%***		***13.32%***	***14.20%***	
Earnings per Equity Share (EPS)	**22.33**	**31.65**	**41.74%**	**13.48**	**14.72**	9.20%

VIVID ELECTROMECH LIMITED

HALF YEARLY BALANCE SHEET STATEMENT

Particulars (₹ in Crore)	FY 2024	FY 2025	FY 2026	H1 FY 2027
I. EQUITY AND LIABILITIES				
1 Shareholders' Funds	**31.30**	**41.79**	**73.40**	**179.71**
(a) Share Capital	3.50	3.50	7.00	**8.89**
(b) Reserves and Surplus	27.80	38.29	66.40	**170.83**
2 Non-Current Liabilities	**0.56**	**0.73**	**20.38**	**2.47**
(a) Long-Term Borrowings	0.19	0.23	19.67	**1.76**
(b) Deferred Tax Liabilities (Net)	0.04	-	-	**-**
(c) Other Long Term Liabilities	0.13	0.13	0.13	**0.13**
(d) Long Term Provisions	0.20	0.38	0.59	**0.59**
3 Current Liabilities	**39.87**	**72.78**	**101.03**	**87.21**
(a) Short-Term Borrowings	4.58	4.01	13.64	**22.51**
(b) Trade Payables	29.15	57.87	65.40	**54.20**
(c) Other Current Liabilities	5.12	4.26	10.95	**8.53**
(d) Short-Term Provisions	1.03	6.64	11.04	**1.97**
Total Equity & Liabilities	**71.73**	**115.30**	**194.81**	**269.40**

Particulars (₹ in Crore)	FY 2024	FY 2025	FY 2026	H1 FY 2027
II. ASSETS				
1 Non-Current Assets	**35.74**	**27.23**	**66.77**	**94.62**
(a) PPE & Intangible Assets (incl. CWIP)	23.30	23.09	57.27	**90.48**
(i) Property, Plant & Equipment	*23.28*	*23.08*	*43.88*	***45.81***
(ii) Intangible Assets	*0.02*	*0.01*	*0.02*	***10.99***
(iii) Capital Work-in-Progress	-	-	*13.37*	***33.68***
(b) Non-current Investments	9.26	0.20	0.19	**0.18**
(c) Deferred Tax Assets (Net)	-	0.25	0.53	**0.41**
(d) Long-Term Loans and Advances	0.22	2.20	7.87	**1.59**
(e) Other Non-current Assets	2.96	1.49	0.91	**1.97**
2 Current Assets	**35.99**	**88.08**	**128.04**	**174.77**
(a) Current Investments	0.05	-	-	**-**
(b) Inventories	6.34	18.95	6.66	**17.29**
(c) Trade Receivables	26.18	60.55	116.50	**119.75**
(d) Cash and Bank Balances*	1.70	5.33	2.27	**25.41**
(e) Short-Term Loans and Advances	0.89	2.81	1.71	**11.39**
(f) Other Current Assets	0.84	0.43	0.91	**0.93**
Total Assets	**71.73**	**115.30**	**194.81**	**269.40**

(*) includes cash and cash equivalents and other bank balances. H1 FY 2027 = as at 30-Sep-2026.

VIVID ELECTROMECH LIMITED

HALF YEARLY CASH FLOW STATEMENT

Particulars (₹ in Crore)	FY 2025	FY 2026	H1 FY 2027
A. Operating Activities			
Profit Before Tax	26.32	43.75	**17.49**
Add: Depreciation & Amortisation	1.88	1.39	**0.88**
Add: Finance Costs	0.53	1.02	**0.63**
Less: Interest / Dividend Income	(0.62)	(0.46)	**(0.63)**
Other Non-cash Adjustments (net)	0.17	0.27	**(0.01)**
Operating Profit before Working Capital Changes	**28.28**	**45.96**	**18.35**
(Increase)/Decrease in Inventories	(12.61)	12.29	**(10.63)**
(Increase)/Decrease in Trade Receivables	(34.37)	(55.97)	**(3.25)**
(Increase)/Decrease in Other Bank Balances	0.56	0.26	**(23.32)**
(Increase)/Decrease in Loans, Advances & Other CA	(1.51)	0.62	**(9.70)**
Increase/(Decrease) in Trade Payables	28.72	7.53	**(11.20)**
Increase/(Decrease) in Other CL & Provisions	(1.73)	6.69	**(2.36)**
Cash Generated from Operations	**7.33**	**17.40**	**(42.11)**
Less: Income Tax Paid	(0.59)	(8.09)	**(13.38)**
Net Cash from Operating Activities (A)	**6.74**	**9.31**	**(55.49)**

Particulars (₹ in Crore)	FY 2025	FY 2026	H1 FY 2027
B. Investing Activities			
Capex (PPE, Intangibles & CWIP)	(1.64)	(35.55)	**(34.08)**
(Increase)/Decrease in Loans & Advances	(0.51)	(5.09)	**5.22**
Interest / Dividend Received	0.62	0.46	**0.63**
Net Purchase / Sale of Investments	0.04	-	**-**
Net Cash from Investing Activities (B)	**(1.48)**	**(40.18)**	**(28.23)**
C. Financing Activities			
Equity Raised (Share Capital + Premium)	-	-	**93.23**
Net Proceeds / (Repayment) of Borrowings	(0.54)	29.07	**(9.03)**
Interest Paid	(0.53)	(1.00)	**(0.66)**
Net Cash from Financing Activities (C)	**(1.06)**	**28.07**	**83.54**
Net Increase/(Decrease) in Cash (A+B+C)	**4.19**	**(2.80)**	**(0.17)**
Cash at Beginning of Period	(0.83)	3.36	**0.56**
Cash at End of Period	**3.36**	**0.56**	**0.38**
Free Cash Flow (CFO – Capex)*	**5.68**	**(18.15)**	**(76.19)**

KEY TAKEAWAYS · H1 FY 2027

- H1 FY27 operating cash flow of ₹(55.49) Cr includes ₹23.32 Cr of IPO proceeds parked in other bank balances / FDs, plus working-capital build (inventories ₹10.63 Cr, loans & advances ₹9.70 Cr, payables paydown ₹11.20 Cr) and tax paid ₹13.38 Cr
- Capex of ₹34.08 Cr in H1 FY27 towards capacity expansion (CWIP ₹33.68 Cr at Sep-26)
- Equity raise of ₹93.23 Cr in H1 FY27; net borrowings reduced by ₹9.03 Cr

Figures in brackets denote cash outflows / negative values. H1 FY 2027 = six months ended 30-Sep-2026 * FCF Calculated on Cash generated on Operations.

HALF YEARLY REVENUE BREAKUP

Data centres now drive over half of sales as revenue grows 29.7% YoY in H1 FY27

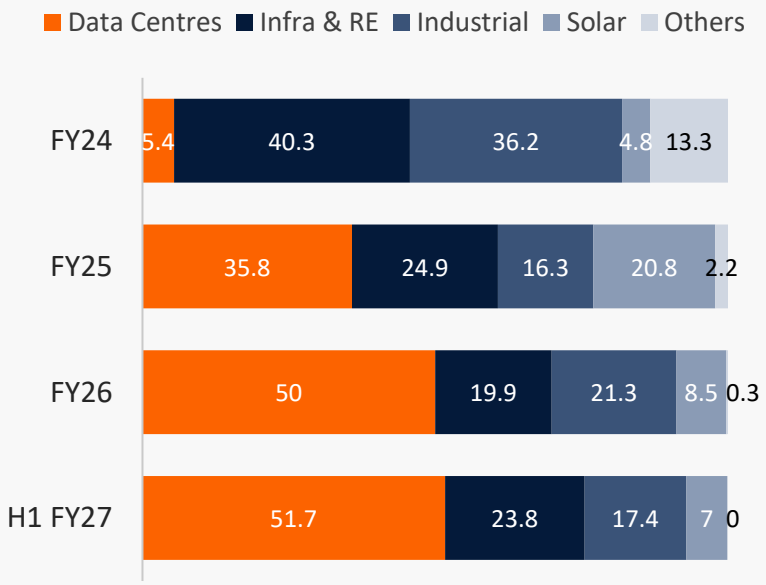
FY26 REVENUE
₹200 Cr
3-yr CAGR ~50% (FY23: ₹59 Cr)

H1 FY27 REVENUE
₹91.5 Cr
+29.7% YoY vs H1 FY26 (₹70.6 Cr)

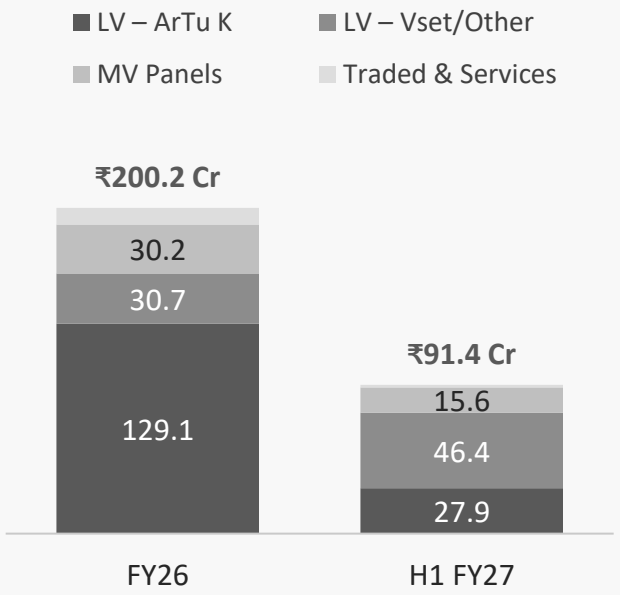
DATA CENTRE SHARE
52%
of H1 FY27 sales (5% in FY24)

EXPORTS
8.8%
of H1 FY27 sales vs 1.3% in FY26

REVENUE BY INDUSTRY (% MIX)



REVENUE BY PRODUCT (₹ CR)



KEY POINTS

- **Data centres >50% of sales:** clients include STT Global Data Centres, CtrlS Datacenters, Pune Data Center
- **Diversified end-markets:** infra (NCC, Afcons JV), industrial, solar (JSW Greentech, SpenoMatic Solar)
- **Exports scaling up:** ₹8.1 Cr in H1 FY27 (Tanzania, Kenya, Mali, Burkina Faso, Ghana) vs ₹2.5 Cr in all of FY26
- **Panels (LV + MV):** ~98% of H1 FY27 sales, ~95% of FY26
- **Manufacturing:** Navi Mumbai 91%, Pune 9% of H1 FY27 output

FY = Apr–Mar; H1 FY27 = Apr–Sep 2026. H1 FY27 segment totals (₹91.4 Cr) exclude other operating revenue; P&L revenue ₹91.5 Cr. Source: Company MIS.

VIVID ELECTROMECH LIMITED

ORDER BOOK & REVENUE VISIBILITY

₹307 Cr executable order book covers ~1.5x FY26 revenue (Order book as on 26 Oct 2026)

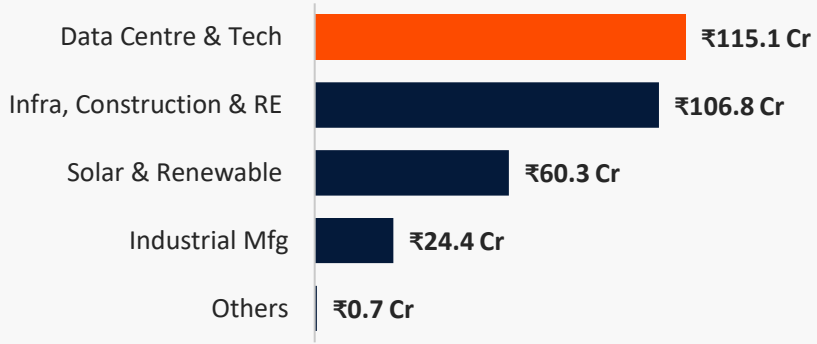
EXECUTABLE ORDER BOOK
₹307 Cr
as on 26 Oct 2026

EXPORT ORDERS
₹66 Cr
21.5% of order book

EXECUTION CYCLE
2–9 months
typical order-to-delivery

ORDER BOOK / FY26 REVENUE
~1.5x
₹307 Cr vs ₹200 Cr

ORDER BOOK BY INDUSTRY (₹ CR)



DATA CENTRE
₹115.11 Cr
37.5% of order book

METRO
₹46.2 Cr
15.0% of order book

OTHERS SEGMENTS
₹145.69 Cr
47.4% of order book

ORDER BOOK BY PRODUCT (₹ CR)

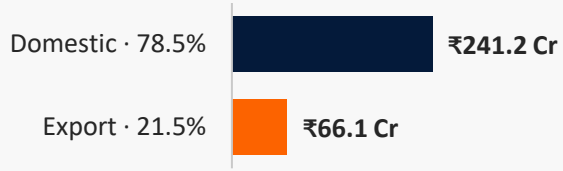
LV Modules
248.26 Cr
80.9% of order book

PDU
46.34 Cr
18.7% of LV Modules

MV Modules
57.15 Cr
18.6% of order book

Services / Spares
1.54 Cr
0.5% of order book

DOMESTIC VS EXPORT (₹ CR)



CUSTOMER STRENGTH

89.0% revenue from existing customers

11.0% revenue from new customers

4 of top 10 customers for 3+ years

Order book of ₹307 Cr (~1.5x FY26 revenue) with a 2 – 9 month execution cycle gives near-term revenue visibility; exports are now 21.5% of orders.

Order book as on 26 October 2026 (total ₹307.3 Cr); ₹ Cr converted from ₹ lakh. Metro = metro-rail project orders, carved out of Infra

NEW FACTORY – PROGRESS UPDATE

NEW MANUFACTURING UNIT – PHASE I

LOCATION	:	Plot No. B17, Lodha Industrial & Logistics Park-2 (LILP-2), Nahren, Ambernath, Thane, Maharashtra
LAND AREA	:	~7,978 sq. metres land parcel with ~119,800 sq. ft. under development
COMMERCIAL OPERATIONS EXPECTED	:	End of November 2026 (Awaiting Approval for Consent to Operate MPCB and Fire NOC)
KEY CAPABILITIES	:	Fully automated robotic fabrication, pre-treatment & powder coating line with advanced in-house testing facilities including 1,000 Kw load testing & 6,300A TTR testing
ESTIMATED WORKFORCE	:	600+ employees
TOTAL NEW CAPACITY	:	14,300 LV modules & 700 MV modules Per Year after completion of phase 1

Phase I of our automated manufacturing facility has entered the equipment installation and readiness assessment stage. Production will commence following receipt of the requisite statutory approvals.

LATEST FACILITY IMAGES









Site photographs as on 26 October 2026.

NEW PRODUCT LAUNCH – 800V LV PANELS

Type-tested as per IEC 61439 at CPRI, Bhopal

800V LV PANEL



IEC 61439 type-tested · CPRI, Bhopal

KEY TECHNICAL FEATURES

- **Rated operational voltage:** 800V AC application
- **Switchgear configuration:** ACBs, MCCBs and associated protection systems, as per approved design
- **Safety & reliability:** insulation coordination, clearances and creepage distances designed for 800V
- **Busbar system:** engineered for the required current rating, temperature rise and short-circuit withstand
- **Protection & control:** overcurrent, short-circuit and earth-fault protection, as applicable
- **Testing & compliance:** design verified to IEC 61439; type-tested at CPRI, Bhopal

Engineered for reliable power distribution in renewable energy projects

VIVID
ELECTROMECH LIMITED

BUSINESS OVERVIEW



VIVID ELECTROMECH LIMITED

BUSINESS OVERVIEW

- Vivid Electromech Limited is a leading electrical-panel manufacturing and system integrator, offering electrical and automation solutions that cover engineering, design, fabrication, assembly, testing, and commissioning of control and automation systems
- With engineering excellence and customer-first approach, we deliver reliable, innovative, and sustainable solutions that power industries and infrastructure across India and beyond.
- ISO 9001:2015 certified manufacturer of Low-Voltage (LV) and Medium-Voltage (MV) electrical panels and automation systems, headquartered in Navi Mumbai
- Two integrated manufacturing facilities across Navi Mumbai and Pune spanning 34,000+ sq. ft., with an installed capacity of 7,500
- Strategic OEM partnerships with ABB India, Hitachi, Lauritz Knudsen Electrical & Automation & Siemens

30+	34,000	7,500	250	15+
Years of Incorporation	Sq. Ft Facility Area	Modules Installed capacity	Workforce	States Served



CERTIFICATES

- ISO 9001:2015 Certified
- IEC 61439-1 &2 Designed & Verified
- IEC 61641 Internal Arc Tested
- IEC 62271-200 Compliant

OEM STRATEGIC PARTNERSHIP

ABB HITACHI Lauritz Knudsen SIEMENS

OUR JOURNEY & MILESTONES

From a humble beginning in 1990 to becoming a trusted partner in power distribution and automation, our journey is defined by innovation, quality and an unwavering commitment to our customers.



1990 — INCORPORATION

Vivid Electromech was incorporated with a vision to deliver reliable electric solutions.

1998 — MANUFACTURING

Started In-House Manufacturing of Low Voltage Panels

2006 — TYPE TEST

Launched the V-Set Range of LV Panels – Type Tested as per IEC 61439

2016 — 2ND FACTORY

Inaugurated second manufacturing unit of 21,500 sq. ft. in Navi Mumbai

2019 — ABB SYSTEM INTEGRATOR PARTNER

Appointed by ABB as a system integrator for Low & Medium Voltage Switchboards

2023 — PUNE FACTORY

New manufacturing unit set up at Pune (12,500 sq. ft.)

2026-H1 — NEW CHAPTER

Listed on NSE Emerge, marking the beginning of the Company's next phase of growth

2026-H2 — A NEW MILESTONE

Planned commissioning of Our Phase I of the State-of-the-Art Automated Manufacturing Facility

Built on trust. Driven by Innovation

Focused on creating value for today and tomorrow.

VIVID ELECTROMECH LIMITED

OUR PRODUCT PORTFOLIO OVERVIEW

A comprehensive range of electrical solutions designed and manufactured to meet diverse customer needs across industries.

LOW VOLTAGE (LV) SOLUTIONS

1. PCC Panels
2. MCC Panels
3. Intelligent MCC Panels
4. DG Synchronizing Panels
5. VFD Panels
6. Soft Starter Panels
7. APFC Panels
8. PLC Automation Systems
9. PDU Panels



Up to 1,000 V | Built for Performance, Designed for Flexibility.

MEDIUM VOLTAGE (MV) SOLUTIONS

1. 11kV / 33kV VCB Panels
2. RMU Panels
3. DG Synchronizing Panels
4. CRP Panels
5. MV APFC Panels
6. Vacuum Contactor Panels



3.3 kV to 33 kV | Safe & Reliable. Built for Critical Infrastructure

NEW OFFERING & FUTURE GROWTH AREAS

1. **MV EXPANSION**
   - HT APFC Panels
   - HT DG Synchronizing Panels
   - HT Motor Starter Panels
   - HT Automation Solutions
2. **LV TECHNOLOGY UPGRADE**
   - Fully type-tested IEC 61439 Panels 800V
   - Datacentre fully types tested PDU/RPP upto 500 KW
3. **LV TECHNOLOGY UPGRADE**
   - Upgraded and higher capacity of PDU/RPP panels up to 1000 KW with total typ- tested ASTA Certification

Innovative Solutions. Future Ready

MEDIUM VOLTAGE (MV) PRODUCT PORTFOLIO

Comprehensive MV Solutions for critical infrastructure.



11kV/33kV VCB Panel
(Vacuum Circuit Breaker)



33kV RMG Panel



11kV DG Synchronizing &
Load Sharing Panels



Control & Relay Panels (CRP) up to
33kV



MV APFC Panel up to 33kV



11kV Vacuum
Contactor Panel

LOW VOLTAGE (LV) PRODUCT PORTFOLIO

Comprehensive LV power distribution and automation solutions designed for industrial, commercial and mission-critical applications.



Power Control Centres (PCC) Panels



Motor Control Centres (MCC) Panel



Intelligent Motor Control Centre (IMCC) Panel



DG Synchronizing & Load Sharing Panels



Variable Frequency Drive (VFD) Panel



Soft Starter Panel



Automatic Power Factor Correction (APFC) Panel



Power Distribution Unit (PDU)



PLC, Automation System

OEM PARTNERSHIP

Strategic partnerships with global OEMs and system integrators reinforce our credibility, enhance our capabilities and enable us to deliver world-class solutions.

STRATEGIC OEM PARTNERSHIP

ABB

- Licensed by ABB India for manufacturing and integration of ArTu K Low Voltage Switchboards using ABB components
- Appointed as ABB Medium Voltage Switchboard System Integrator in “Silver Category”
- Type-tested Medium Voltage Panels with ABB at ERDA
- Recipient of ABB ArTu K Partner Platinum Award 2022
- Recipient of ABB Business Excellence Award – ArTu K Partner Summit 2024
- Awarded “Power Excellence Award – Elite Energy Leader” by ABB for excellence in power solutions

HITACHI

- Strategic OEM association with Hitachi
- Tie up to focus on Medium Voltage VFD Drives
- Authorized Channel Partner of Hitachi Hi-Rel Power Electronics for LV Drive Modules & Systems across the Mumbai and Maharashtra region.

SIEMENS

- Authorized Siemens SIEPAN 8PU Licensed Partner, delivering trusted low-voltage switchboard manufacturing and assembly solutions with global quality standards.

Lauritz Knudsen

- Strategic OEM association with Lauritz Knudsen Electrical & Automation

VALUE DELIVERED THROUGH PARTNERSHIP

- **Access to globally accepted technologies and specifications**
- **Enhanced credibility for large EPC and infrastructure projects**
- **Improved product quality, safety and compliance standards**
- **Ability to execute complex MV/LV distribution solutions**
- **Faster customer approvals and repeat business opportunities**
- **Strong integration across industrial and infrastructure ecosystems**

ACCREDITATIONS & EXCELLENCE

Recognized by leading global OEMs and industry institutions for quality, execution excellence and engineering capabilities.

AWARDS & RECOGNITION

ABB	Business Excellence Award – ArTu K Partner Summit 2024
ABB	Platinum Award – ABB ArTu K Business Excellence Awards 2022
ABB	Power Excellence Award – "Elite Energy Leader"
Godrej	Best Techno-Commercial Support Partner Award
Lauritz Knudsen	Partner-in-Progress Award (2005–06)
NTT DATA	Certificate of Appreciation for Data Centre Project Completion (2023)

CERTIFICATIONS & TECHNICAL ACCREDITATIONS

ISO	ISO 9001:2015	Quality Management System
ISO	ISO 14001:2015	Environmental Management System
ISO	ISO 45001:2018	Occupational Health & Safety Management
ABB	ArTu K Licensed Partner Certificate	ABB-certified LV switchboard manufacturing
ABB	MV Panel Builder Certificate	ABB-certified MV panel integration
Zed Bronze	ZED Gold Certification	Zero Effect Zero Defect manufacturing recognition
Schneider Electric	Schneider Electric Accreditation	Approved use of LV switchgear components
Lauritz Knudsen	Authorised Franchise Certificate	L&T Electrical & Automation

MEMBERSHIPS & INDUSTRIAL CREDENTIALS

COSMA

Member of Control Panel & Switchgear Manufacturers' Association (COSMA)

FINANCIAL AND BUSINESS STRENGTH

SMERA

SMERA Rating: **SE2B**

Recognized for strong operational performance and financial strength

INDUSTRIES AND END MARKETS

Our Solutions power critical infrastructure and industries that drive India's growth story.

DATA CENTRES

Powering the digital backbone with reliable, efficient and scalable electrical solutions for mission-critical environments.



INDUSTRIAL

Enabling industrial excellence with robust power distribution and automation solutions that ensure continuity and operational efficiency.



RENEWABLE ENERGY

Supporting India's clean energy transition with tailored solutions for solar, wind and hybrid renewable projects.



METRO & RAIL

Delivering safe, reliable and efficient power solutions for metro rail networks and railway infrastructure.



INFRASTRUCTURE

Powering infrastructure projects that build smarter, stronger and future-ready communities.



UTILITIES

Strengthening power transmission and distribution networks for a reliable and sustainable future.



DIVERSE EXPOSURE.
SUSTAINED GROWTH.

Our diversified presence across key end markets helps us mitigate cyclicality, deepen customer relationships and capture long - term opportunities across India's evolving economy.

OUR EXISTING MANUFACTURING FACILITY

Strategically located facilities with advanced infrastructure, enabling high-quality and scalable manufacturing.

UNIT 01

MANUFACTURING UNIT 1

Plot No. A-173/7, T.T.C Industrial Area, MIDC, Kharine, Navi Mumbai-400710- Maharashtra, India





Built Up Area	Total modules	Capacity Utilization	Key Capabilities
21,500 sq ft	5,350	94.36%	Panel Manufacturing, Assembly, Testing & System Integration

UNIT 02

MANUFACTURING UNIT 2

Plot No. 12, 13, 14, 16 16A 16B 16C, 17, 18/11/01 Pune City, Telco Road, Bhosari, Pimpri Chinchwad, Pune-411026-Maharashtra, India





Built Up Area	Total modules	Capacity Utilization	Key Capabilities
12,500 sq ft	2,150	70.00%	Assembly only

OUR CAPACITY OVERVIEW

Scalable manufacturing infrastructure supported by rising capacity utilization and operational efficiency.

NAVI MUMBAI	Machine Name	Unit of Measurement	FY 2023	FY 2024	FY 2025	FY 2026
Installed Capacity	LV Modules Manufactured	Unit	5,000	5,000	5,000	5,000
	MV Modules Manufactured	Unit	250	300	350	350
	Total		**5,250**	**5,300**	**5,350**	**5,350**
Actual Production	LV Modules Manufactured	Unit	2,277	3,223	4,265	4,750
	MV Modules Manufactured	Unit	157	259	282	298
	Total		**2,434**	**3,482**	**4,547**	**5,048**
	% Utilisation		**46.36%**	**65.70%**	**84.99%**	**94.36%**

PUNE	Machine Name	Unit of Measurement	FY 2023	FY 2024	FY 2025	FY 2026
Installed Capacity	LV Modules Manufactured	Unit	-	-	2,150	2,150
	MV Modules Manufactured	Unit	-	-	-	-
	Total		**-**	**-**	**2,150**	**2,150**
Actual Production	LV Modules Manufactured	Unit	-	-	645	1,505
	MV Modules Manufactured	Unit	-	-	-	-
	Total		**-**	**-**	**645**	**1,505**
	% Utilisation		**-**	**-**	**30.00%**	**70.00%**

Upon completion of Phase I, annual capacity will increase by **14,300 LV modules** and **700 MV modules**, taking total installed capacity to **22,500 modules per annum—comprising 21,450 LV and 1,050 MV modules**.

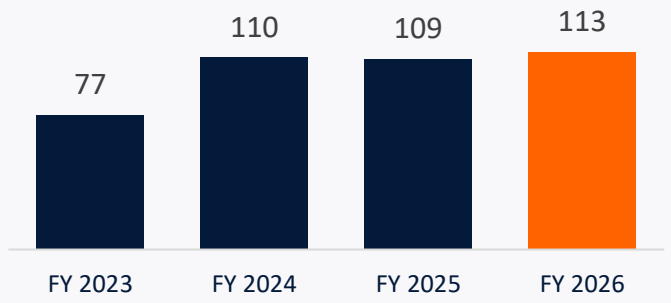
CUSTOMER BASE & REVENUE DIVERSIFICATION

Growing customer relationships supported by increasing revenue scale and diversified geographic presence.

KEY CUSTOMER & REVENUE METRICS

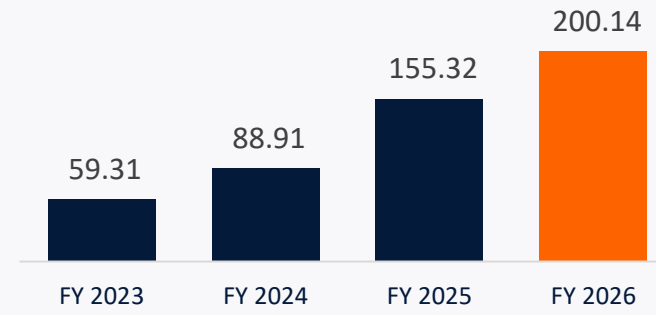
TOTAL CUSTOMERS

(Units) ▲ +47% FY23–26



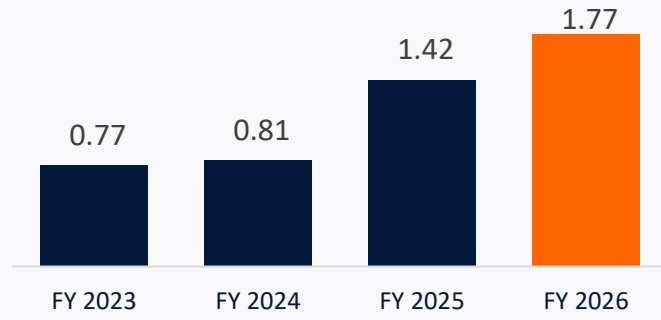
REVENUE FROM OPERATIONS

(₹ in Crore) ▲ 50% CAGR FY23–26



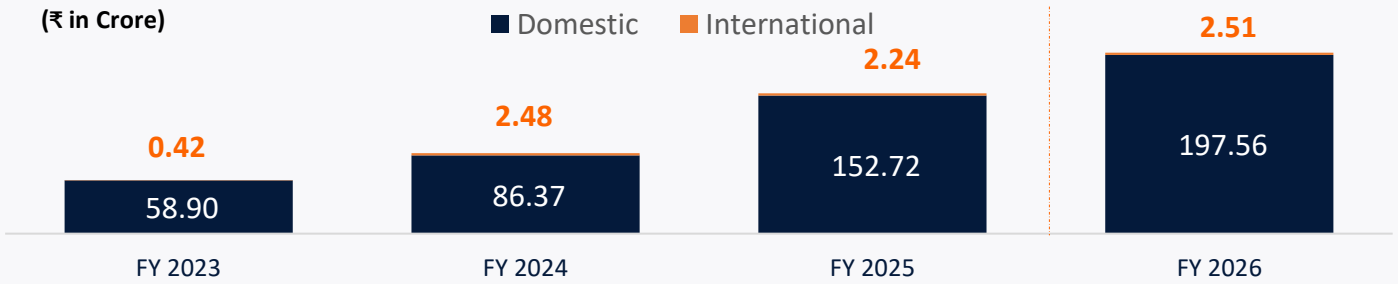
AVERAGE REVENUE PER CUSTOMER

(₹ in Crore) ▲ 2.3x FY23–26



DOMESTIC VS INTERNATIONAL REVENUE

(₹ in Crore)



KEY TAKEAWAYS

- Consistent Growth in customer base with higher revenue scale
- Strong domestic base; international revenue up 6x since FY23, with exports rising to 8.8% of H1 FY27 revenue
- Average revenue per customer up 2.3x to ₹1.77 Cr

INDUSTRY WISE REVENUE MIX

Diversified presence across high-growth industrial and infrastructure segments driving sustainable and long-term growth

Type of Industry (₹ in Crore)	FY 2023	% to Total	FY 2024	% to Total	FY 2025	% to Total	FY 2026	% to Total
Data Centre & Technology	9.47	**15.96%**	4.78	5.38%	55.48	35.80%	99.94	**49.95%**
Infrastructure, Construction & Real estate (incl. Metro Projects)	25.74	**43.40%**	35.78	40.27%	38.58	24.90%	39.79	**19.89%**
Solar & Renewable	1.66	**2.80%**	4.28	4.82%	32.20	20.78%	17.07	**8.53%**
Industrial Manufacturing & Machinery	19.02	**32.07%**	32.21	36.25%	25.22	16.27%	42.62	**21.30%**
Other	3.42	**5.77%**	11.81	13.29%	3.48	2.25%	0.65	**0.33%**
Total (*)	**59.31**	**100.00%**	**88.85**	**100.00%**	**154.96**	**100.00%**	**200.07**	**100.00%**

(*) Total only includes Revenue from sale of manufactured products, traded products and sale of services and excludes other operating revenue.

VIVID
ELECTROMECH LIMITED

GOVERNANCE



BOARD OF DIRECTORS

A strong leadership team guiding with their vision, experience and commitment.



SAMEER ATTAVAR
Chairman & Managing Director

Sameer Attavar leads the company as Chairman & Managing Director with over 25 years of experience in the electrical and engineering solutions industry. A founding force behind the organization, he has played a vital role in positioning the company as a leading electrical panel manufacturer. He oversees overall business operations including Finance, Legal, Secretarial, and Administration, while actively driving strategic growth initiatives.



MEETA ATTAVAR
Promoter | Whole-Time Director

Meeta Attavar is responsible for Human Resources strategy and employee lifecycle management. She holds a Bachelor of Arts from the University of Mumbai, a Postgraduate Diploma in Special Needs Teacher Training from AP Teacher Training Institute, Canada, and a Diploma in Integrative Counselling from the Institute of Human Technology. With over 15 years of in-house experience in HR and Administration, she brings deep insight into talent development and employee engagement.



HARDIK SHAH
Non-Executive Director

Hardik Shah is a seasoned fashion designer and entrepreneur, heading "LATA Apparels & Pink Ribbons" for nearly two decades. With 19+ years of experience in branding, design, and creative leadership, he contributes to the company's strategic direction and brand positioning.



KIRAN SHETTY
Independent Director

Kiran Shetty is the founder and director of Collective Heads Experiential Marketing Solutions Private Limited. With approximately 18 years of experience in brand strategy, merchandising, and technology-driven marketing, he brings innovative marketing insight and brand-building expertise to the board.



PRATIK KABRA
Independent Director

Pratik Kabra is an Independent Director of our Company w.e.f. September 19, 2025. He is an associate member of the Institute of Chartered Accountants of India. He is currently working as a Partner at M/S. A D V & Associates, Mumbai. He has more than 3 years of experience in Finance and Taxation.

Our Board brings together a diverse blend of industry knowledge, functional expertise and leadership experience to drive sustainable growth and create long term value for all stakeholders

OUR LEADERSHIP TEAM

A team of experienced professionals driving operational excellence and sustainable growth with integrity and vision.



PRANJUL GUPTA
Company Secretary & Compliance Officer

Pranjul Gupta is a qualified Company Secretary from ICSI, with over 12 years of experience in corporate secretarial, compliance, and advisory functions.



VARUN MISHRA
Chief Financial Officer

Seasoned Chartered Accountant and senior finance leader with 15+ years of experience across listed companies, banking, manufacturing, and infrastructure.



ARUN PANDEY
President

With 25+ years of experience in electrical design and production, he has been a key operational leader since 2005, ensuring technical excellence and process efficiency.



RAMACHANDRA PAI
Vice President – Sales & Marketing

Ramachandra Pai leads the Sales Division and brings nearly 25 years of experience in the Electrical & Electronics industry. He has been instrumental in driving sales growth, customer relationships and business expansion since joining the Company in 2016.

OUR LEADERSHIP PHILOSOPHY

- Lead with Purpose
- Uphold Integrity and Transparency
- Empower People, Foster Collaboration
- Drive Innovation and Excellence

VIVID
ELECTROMECH LIMITED

FY 2026 PERFORMANCE



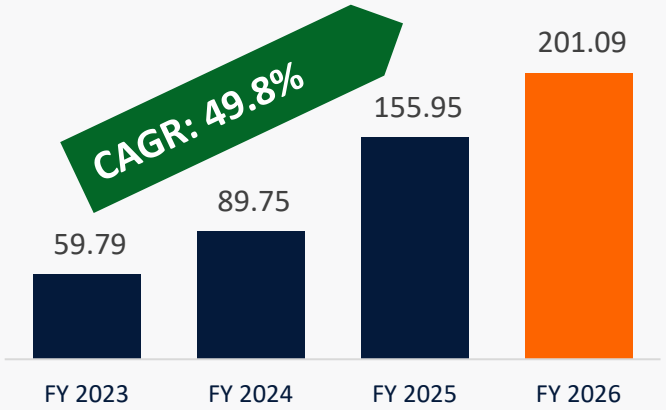
VIVID ELECTROMECH LIMITED

FY 2026 PERFORMANCE SNAPSHOT

Consistent growth in revenue, profitability and returns driven by strong execution and operational efficiency

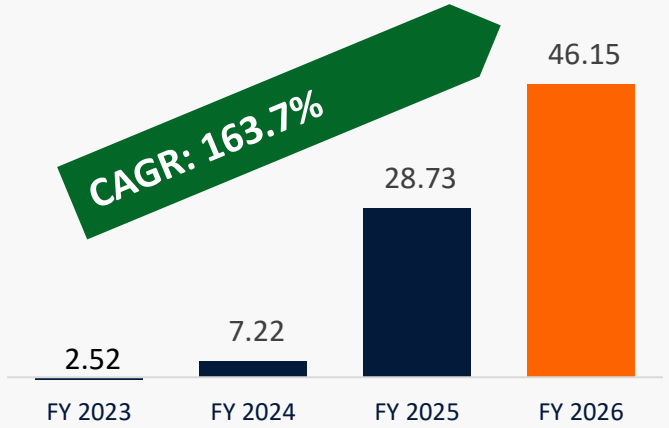
TOTAL INCOME

(₹ in Crore)



EBITDA & EBITDA Margin

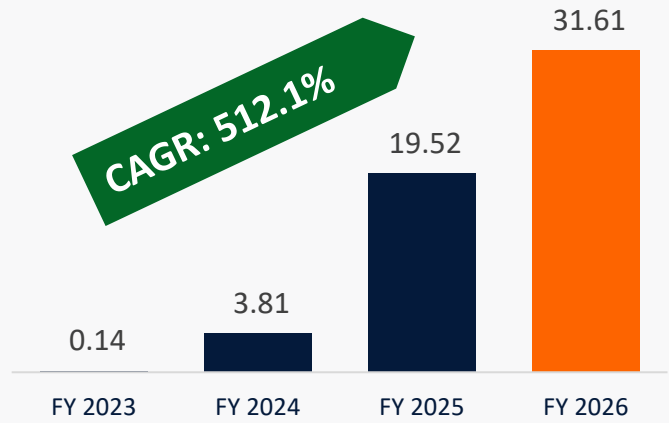
(₹ in Crore)



Margin	4.21%	8.04%	18.42%	22.95%

PAT & PAT Margin

(₹ in Crore)



Margin	0.23%	4.24%	12.52%	15.72%

KEY HIGHLIGHTS

Strong Topline Growth

Total Income grew 28.9% YoY to ₹201.09 Cr in FY26.

Margin Expansion

EBITDA rose 60.66% YoY to ₹46.15 Cr, with margin expanding 453 bps to 22.95%.

Robust Profitability

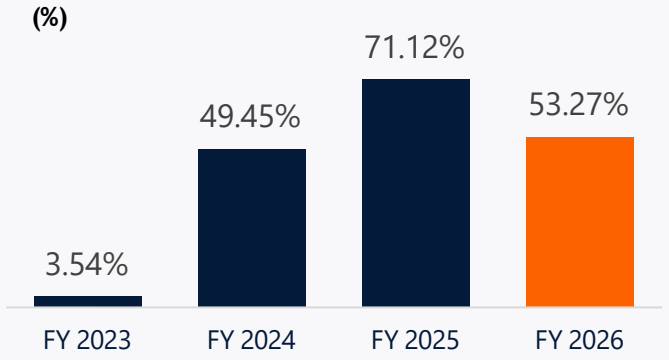
PAT increased 61.93% YoY to ₹31.61 Cr, with PAT margin at 15.72%.

KEY PERFORMANCE INDICATORS

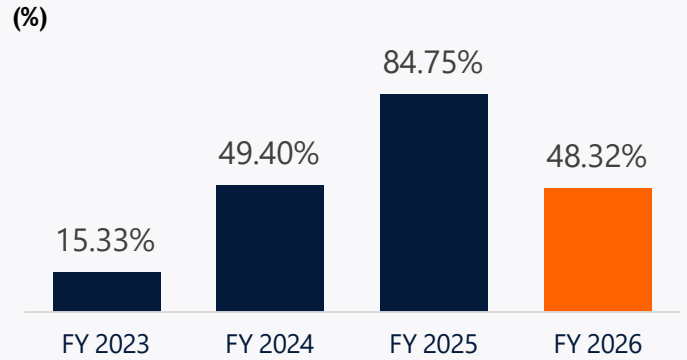
Driving sustainable growth through strong profitability, operational efficiency and disciplined capital management.

CAPITAL EFFICIENCY

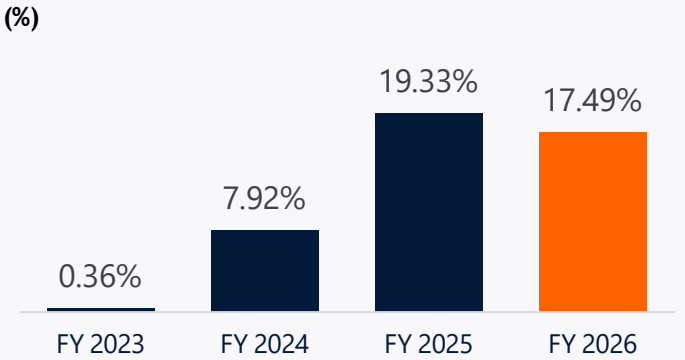
RETURN ON EQUITY (ROE)*



RETURN ON CAPITAL EMPLOYED (ROCE)*

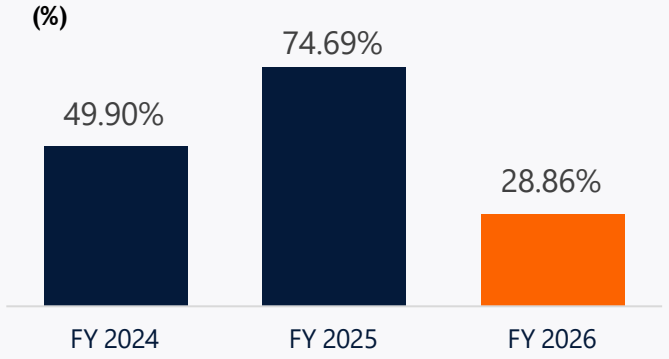


RETURN ON ASSETS (ROA)*



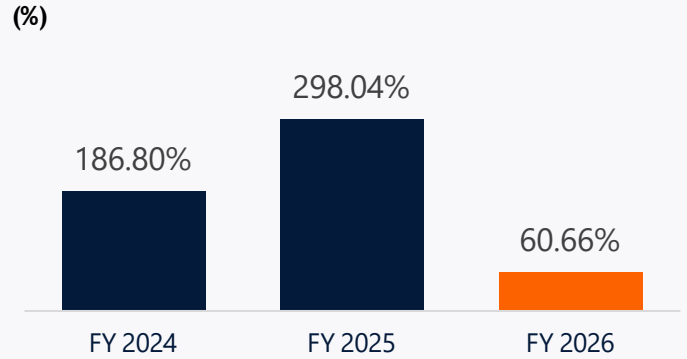
GROWTH & PROFITABILITY

REVENUE FROM OPERATIONS GROWTH

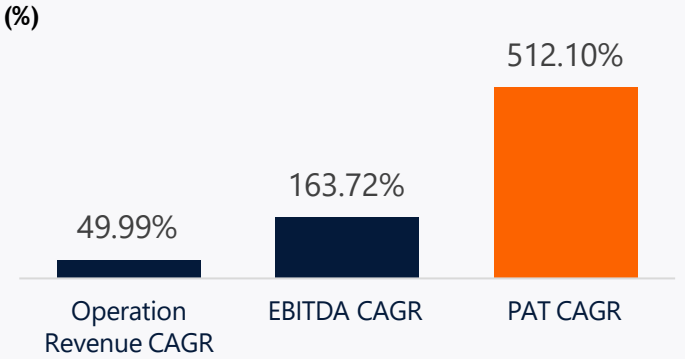


(*) excludes revaluation reserves

EBITDA GROWTH



3-YEAR CAGR



VIVID ELECTROMECH LIMITED

INCOME STATEMENT

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026	CAGR % (3 Years)	YoY Growth % FY 2026
Revenue from Operations	59.31	88.91	155.32	200.14	49.99%	28.86%
Other Income	0.47	0.84	0.63	0.95	26.10%	51.35%
Total Income	**59.79**	**89.75**	**155.95**	**201.09**	**49.83%**	**28.95%**
Cost of Goods Sold (COGS)	50.67	71.87	106.57	124.89	35.09%	17.19%
Employee Benefit Expenses	4.59	5.91	9.62	12.22	38.55%	26.98%
Other Operating Expenses	2.01	4.75	11.02	17.82	106.89%	61.72%
Total Operating Expenses	**57.27**	**82.53**	**127.22**	**154.93**	**39.34%**	**21.79%**
EBITDA	**2.52**	**7.22**	**28.73**	**46.15**	**163.72%**	**60.66%**
EBITDA Margin %	**4.21%**	**8.04%**	**18.42%**	**22.95%**	**-**	**-**
Depreciation & Amortisation	0.93	1.06	1.88	1.39	14.39%	-26.26%
EBIT	**1.59**	**6.16**	**26.85**	**44.77**	**204.29%**	**66.75%**
EBIT Margin %	**2.66%**	**6.87%**	**17.21%**	**22.26%**	**-**	**-**
Finance Cost	1.11	0.68	0.53	1.02	-2.91%	92.42%
Profit Before Tax (PBT)	**0.48**	**5.48**	**26.32**	**43.75**	**350.90%**	**66.24%**
Tax Expense	0.34	1.67	6.80	12.14	229.51%	78.62%
Profit After Tax (PAT)	**0.14**	**3.81**	**19.52**	**31.61**	**512.10%**	**61.93%**
Net Profit Margin %	**0.23%**	**4.24%**	**12.52%**	**15.72%**	**-**	**-**
Earnings per Equity Share (EPS)	**0.20**	**5.44**	**27.87**	**45.13**	**-**	**-**

VIVID ELECTROMECH LIMITED

BALANCE SHEET

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026
I. EQUITY AND LIABILITIES				
1 Shareholders' Funds	27.70	31.30	41.79	73.40
(a) Share Capital	2.33	3.50	3.50	7.00
(b) Reserves and Surplus	25.37	27.80	38.29	66.40
2 Non-Current Liabilities	0.54	0.56	0.73	20.38
(a) Long-Term Borrowings	0.49	0.19	0.23	19.67
(b) Deferred Tax Liabilities (Net)	0.06	0.04		
(c) Other Long Term liabilities	-	0.13	0.13	0.13
(d) Long Term provisions	-	0.20	0.38	0.59
3 Current Liabilities	33.62	39.87	72.78	101.03
(a) Short-Term Borrowings	5.98	4.58	4.01	13.64
(b) Trade Payables (i+ii)	26.64	29.15	57.87	65.40
(i) total outstanding dues of micro enterprises and small enterprises	-	*0.05*	*0.07*	*0.69*
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	*26.64*	*29.09*	*57.80*	*64.71*
(c) Other Current Liabilities	1.00	5.12	4.26	10.95
(d) Short-Term Provisions	-	1.03	6.64	11.04
Total	**61.86**	**71.73**	**115.30**	**194.81**

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026
II. ASSETS				
1 Non-Current Assets	33.52	35.74	27.23	66.77
(a) Property, Plant & Equipment and Intangible Assets (i+ii+iii)	32.93	23.30	23.09	57.27
(i) Property, Plant & Equipment	*32.93*	*23.28*	*23.08*	*43.88*
(ii) Intangible Assets	-	*0.02*	*0.01*	*0.02*
(iii) Capital Work-in-progress	-	-		*13.37*
(b) Non-current Investments	-	9.26	0.20	0.19
(c) Deferred Tax Assets (Net)	-	-	0.25	0.53
(d) Long-Term Loans and Advances	-	0.22	2.20	7.87
(e) Other non-current assets	0.60	2.96	1.49	0.91
2 Current Assets	28.34	35.99	88.08	128.04
(a) Current Investments	-	0.05		
(b) Inventories	8.86	6.34	18.95	6.66
(c) Trade receivables	15.98	26.18	60.55	116.50
(d) Cash and Bank Balances*	0.93	1.70	5.33	2.27
(e) Short-Term Loans and Advances	1.93	0.89	2.81	1.71
(f) Other current assets	0.63	0.84	0.43	0.91
Total	**61.86**	**71.73**	**115.30**	**194.81**

(*) includes cash and cash equivalent

CASH FLOW SUMMARY

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026
Cash Flow from Operating Activities	4.95	3.02	6.74	9.31
Cash Flow from Investing Activities	(3.27)	(0.31)	(1.48)	(40.18)
Cash Flow from Financing Activities	(1.55)	0.96	(1.06)	28.07
Net Cash Flow	0.13	3.67	4.19	(2.80)
Cash at Beginning of Year	0.81	0.93	(0.83)*	3.36
Cash at End of Year	0.93	4.61	3.36	0.56

(*) Difference in opening and closing cash balances across certain years is solely due to regrouping/reclassification of balance sheet items and has no impact on the Company's total assets, net worth, profitability, or overall cash flows.

VIVID
ELECTROMECH LIMITED

THANK YOU

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Email: info@vividgroup.in

