



Building Tomorrow. Powered By **Performance.**

Engineering Excellence Delivering Progress
Powering a **Better Tomorrow**

INVESTOR PRESENTATION

May 2026



ENGINEERED
FOR SAFETY



COMMITTED TO
QUALITY



DRIVEN BY
INNOVATION



BUILDING A
SUSTAINABLE FUTURE



POWERING
CUSTOMER SUCCESS

SAFE HARBOR

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MESSAGE FROM OUR CEO



SAMEER VISHVANATH ATTAVAR
Chairman & Managing Director

Dear Shareholders,

At Vivid Electromech Limited, our vision has always been to deliver reliable, future-ready electrical solutions that contribute to India's growing industrial and infrastructure landscape.

Over the years, we have evolved into a trusted partner for customers across infrastructure, industrial manufacturing, data centres, renewable energy and commercial sectors. Our growth has been driven by strong engineering capabilities, operational excellence, customer trust and a consistent focus on quality.

As industries continue to move towards electrification, automation and sustainability, we believe the demand for advanced power distribution and automation solutions will continue to grow significantly.

FY26 has been a defining year for Vivid Electromech, as we crossed the ₹200 crore revenue milestone while delivering our highest-ever revenue, strongest-ever profitability and a near-doubling of our balance sheet. We achieved an EBITDA margin expansion of 456 basis points while simultaneously investing a record ₹22 crore in plant and capital work-in-progress to create the foundation for our next phase of growth.

During the year, the Company listed on the NSE Emerge (SME) platform on April 7, 2026, marking a significant milestone in the Company's journey. The IPO not only strengthened our capital base and enhanced our market presence but also positioned us with greater financial flexibility to pursue long-term expansion opportunities and accelerate our growth strategy.

Looking ahead, we are targeting revenue growth of approximately 35–40% in FY27, along with maintaining corresponding margins. This growth is expected to be driven by capacity expansion, operational efficiencies, and sustained demand momentum across key sectors. Business visibility remains strong, supported by a healthy and continuous order pipeline, and we remain confident in sustaining this growth trajectory in the years ahead.

We thank our employees, customers, partners and shareholders for their continued trust and support as we continue building a stronger organisation and electrifying the future."

We thank you for being a part of our journey and look forward to creating long-term value together.

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INVESTMENT THESIS



INVESTMENT HIGHLIGHTS

Engineering driven electrical solutions company delivering reliable, efficient and customized power distribution & automation systems across diverse sectors

01 Strong Financial Performance

- Revenue grew 28.95% YoY to 201.09 Crore
- EBITDA increase by 60.66% YoY to 46.15 Crore
- EBITDA Margin expanded by 453 bps YoY to 22.95%
- PAT grew 61.93% to 31.61 Crore
- PAT margin improved by 320 bps YoY to 15.72%


02 Strong OEM Partnership

- Strategic tie-up with leading global OEMs enhance product quality, technology capability and execution excellence.



03 Integrated Manufacturing & Engineering Capabilities

- End-to-end capabilities from design, engineering and manufacturing to testing and commissioning
- In-house control over quality, cost and delivery
- Modern facilities with skilled workforce and robust processes

 **30+** Years of Incorporation

 **34,000** Sq. Ft Facility Area in Operations

 **120,000** Sq. Ft New Facility Area in Progress

04 Comprehensive Product Portfolio

Wide range of LV & MV panels and automation systems catering to customized requirements.

Solutions:

- LV & MV Panels
- Automation Systems
- Power Quality Solutions
- Specialized Solutions


05 Serving High-Growth End Markets


Trusted partner to a diversified customer base across key sectors. Industries:

- Data Centres
- Industrial & Manufacturing
- Renewable Energy
- Metros & Railways
- Infrastructure & Utilities

06 Strong Growth Visibility

- Healthy order pipeline and repeat business
- Capacity expansion to meet rising demand
- Benefiting from infrastructure push, electrification and digitalization trends
- Focus on innovation and new offerings including data centre solutions

 **200 Crore** Revenue achieved for FY 2026

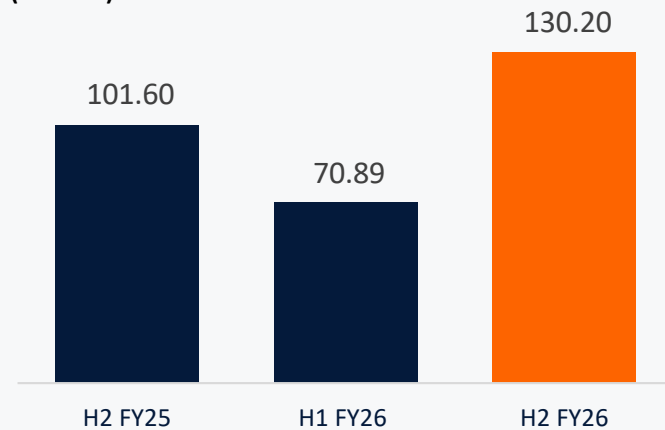
 **32 Crore** Net Profit for FY 2026

STRONG H2 FY26 PERFORMANCE

Robust growth, margin expansion and strong profitability

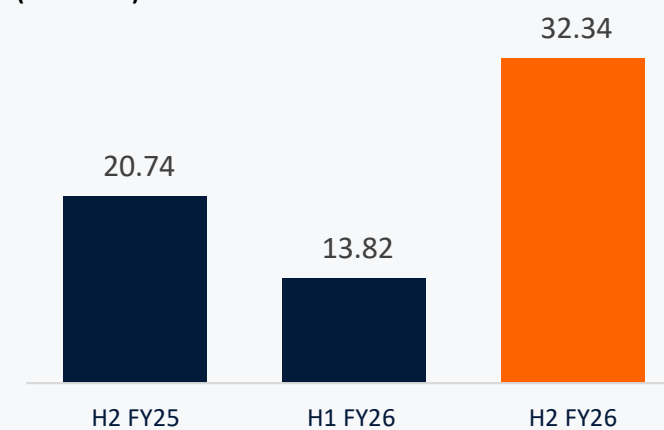
TOTAL INCOME

(in Crore)



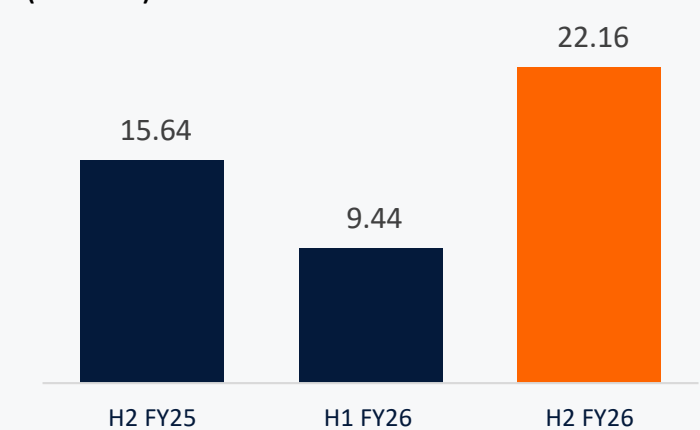
EBITDA & EBITDA Margin

(₹ in Crore)



PAT & PAT Margin

(₹ in Crore)



Margin

Margin



KEY HIGHLIGHTS



Strong Topline Growth

H2 FY26 Total Income stood at ₹130.20 Cr, reflecting 28.16% YoY growth



Margin Expansion

EBITDA margin improved 443 bps YoY to 24.84%, reflecting strong operating leverage



Robust Profitability

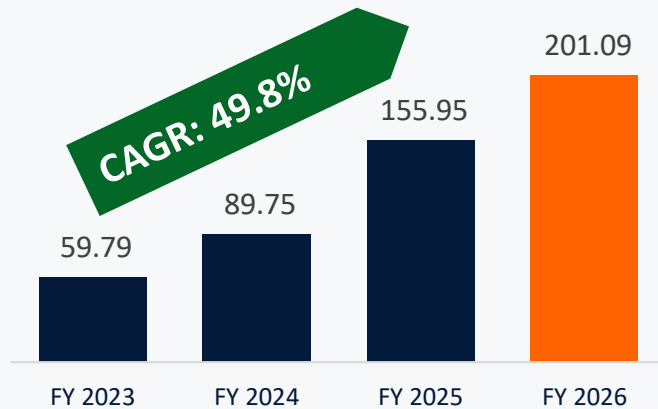
PAT increased 41.7% YoY to ₹22.16 Cr; PAT margin expanded 163 bps to 17.02%

FY 2026 PERFORMANCE SNAPSHOT

Consistent growth in revenue, profitability and returns driven by strong execution and operational efficiency

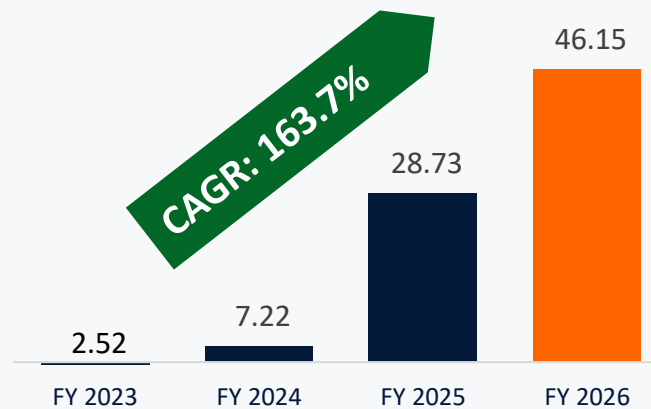
TOTAL INCOME

(in Crore)



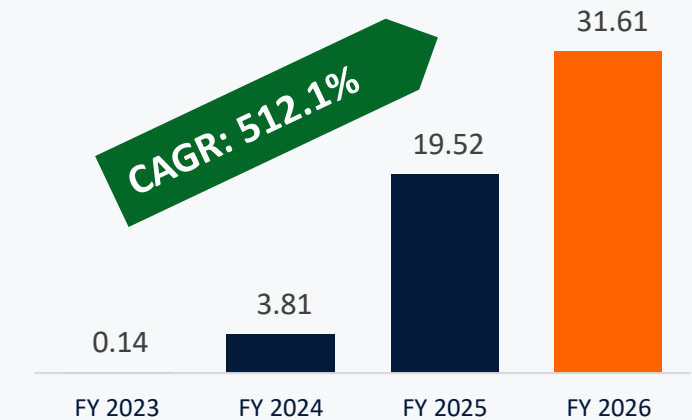
EBITDA & EBITDA Margin

(₹ in Crore)



PAT & PAT Margin

(₹ in Crore)



Margin

4.21%

8.04%

18.42%

22.95%

Margin

0.23%

4.24%

12.52%

15.72%



KEY HIGHLIGHTS



Strong Topline Growth

Revenue grew 28.9% YoY to ₹201.09 Cr in FY26.



Margin Expansion

EBITDA rose 60.66% YoY to ₹46.15 Cr, with margin expanding 453 bps to 22.95%.



Robust Profitability

PAT increased 61.93% YoY to ₹31.61 Cr, with PAT margin at 15.72%.

INDUSTRY OPPORTUNITY

Strong secular growth driven by infrastructure, renewable integration, urbanization and digital transformation

GLOBAL LV/MV SWITCHGEAR MARKET



**USD
13.75 Bn**

Market Size (2025)



**USD
26.50 Bn**

Projected Market Size
(2033)



8.5%

CAGR
(2026-2033)

- Rising investments in power infrastructure and grid modernization globally
- Surging renewable energy capacity driving demand for reliable switchgear
- Data centres expansion, industrial automation and EV infrastructure boosting LV/MV switchgear adoption
- Shift to smart, digital and eco-friendly switchgear creating new opportunities

INDIA LV/MV SWITCHGEAR MARKET



**USD 5.38
Bn**

Market Size (2025)



**USD 8.24
Bn**

Projected Market Size
(2031)



7.3%

CAGR
(2026-2033)

- Government T&D investment (*RDSS, Saubhagya*) driving large-scale grid modernization
- Rapid renewable integration and storage projects requiring advanced switchgear
- Urbanization, Smart Cities, metro rail & EV charging expanding power distribution networks
- Data centres boom increasing demand for reliable MV/LV infrastructure

India's LV/MV switchgear market is witnessing strong structural growth driven by large-scale government investments in power transmission & distribution infrastructure, rapid renewable energy integration, urbanization and increasing demand from smart cities, metro rail and EV charging ecosystems. Additionally, the accelerating expansion of data centres and industrial infrastructure is creating significant demand for reliable, energy-efficient and digitally enabled MV/LV power distribution solutions.

Source: Street research: <https://www.futuremarketreport.com/industry-report/lmv-switchgear-market> & <https://www.mordorintelligence.com/industry-reports/india-switchgear-market>

COMPETITIVE STRENGTH

Our strong manufacturing capabilities, strategic partnerships and customer-focused approach position us to capitalize on long-term growth opportunities across critical infrastructure sectors.



Integrated Manufacturing Facilities

Advanced manufacturing infrastructure with in-house capabilities across design, fabrication, assembly, testing and quality control.



Diverse Product Portfolio with Wide Geographic Reach

Comprehensive range of LV & MV panels, automation solutions and busduct systems serving customers across multiple industries and regions.



Presence in the Data Centre Segment

Established execution capabilities in the fast-growing data centre sector with focus on reliability, uptime and mission-critical power infrastructure.



Strategic Partnerships with Leading Brands

Long-standing associations with global OEMs such as ABB, Schneider Electric and L&T enhance technical capabilities and market credibility.



Commitment to Quality Control and Safety

Strong adherence to international quality, safety and compliance standards supported by certified manufacturing processes.



Experienced Promoters and Senior Management Team

Leadership team with deep industry expertise, operational experience and proven execution capabilities driving sustainable business growth.

OUR NEW MANUFACTURING UNIT - UPDATE



NEW MANUFACTURING UNIT

LOCATION	:	Plot No. B17, Lodha Industrial & Logistics Park-2 (LILP-2), Nahen, Ambarnath, Thane, Maharashtra
LAND AREA	:	~7,978 sq. metres. land parcel with ~119,800 sq. ft. under development
COMMERCIAL OPERATIONS EXPECTED	:	End of August 2026
KEY CAPABILITIES	:	Fully automated robotic fabrication, pre-treatment & powder coating line with advanced in-house testing facilities including 1000 kV load testing & 6300A TTR testing
ESTIMATED WORKFORCE	:	600+ employees
TOTAL NEW CAPACITY	:	14,300 LV verticals & 700 MV verticals Per Year



LATEST FACILITY IMAGES



ACQUISITION OF MECHTECH INFRA SOLUTIONS

Strategic Expansion into Industrial Automation & Siemens LV Drive Solutions

TRANSACTION HIGHLIGHT	
Target Entity	Mechtech InfrasoLutions
Business Segment	Industrial Automation & Electrical Infrastructure
Nature of Transaction	Acquisition of 99% Partnership Interest
Transaction Value	₹99 Lakhs
Mode of Consideration	Cash Consideration through Capital Contribution
Pre-Transaction Partnership	Mr. Sameer Vishvanath Attavar – 50% Mrs. Meeta Sameer Attavar – 50%
Post-Transaction Partnership	Vivid Electromech Limited – 99% Mr. Sameer Vishvanath Attavar – 1%
Technology Association	Licensed Partner of Siemens Limited
Key Product Capability	SIEPAN 8PU Low Voltage Switchboards

- Mechtech InfrasoLutions is engaged in the trading of electrical products & is a Licensed Partner of Siemens Limited for manufacture and assembly of SIEPAN 8PU Low Voltage Switchboards catering to industrial, commercial and infrastructure sectors.
- The entity is now planning to expand into manufacturing of electrical panels, including LT/HT panels and customized control panels.
- **The acquisition aligns with our long term strategy of expanding its technology-driven electrical and automation solutions portfolio while strengthening its market presence across industrial and infrastructure sectors**

Financial Year	Indicative Turnover
FY 2024	~₹4.17 Lakhs
FY 2025	~₹159.10 Lakhs
FY 2026	~₹201.16 Lakhs*

STRATEGIC RATIONAL



Strengthens Presence in Industrial automation solutions



Expands relationship ecosystem with Siemens



Enhances capabilities in LV Drive Modules & Systems



Increases exposure to infrastructure & industrial customers



Supports cross-selling opportunities across existing client base



Strengthens long-term growth in high-margin automation segments

BUSINESS OVERVIEW



BUSINESS OVERVIEW

- Vivid Electromech Limited is a leading panel manufacturing and system integration, offering electrical and automation solutions that cover engineering, design, fabrication, assembly, testing, and commissioning of control and automation systems
- With engineering excellence and customer-first approach, we deliver reliable, innovative, and sustainable solutions that power industries and infrastructure across India and beyond.
- ISO 9001:2015 certified manufacturer of Low-Voltage (LV) and Medium-Voltage (MV) electrical panels and automation systems, headquartered in Navi Mumbai
- Two integrated manufacturing facilities across Navi Mumbai and Pune spanning 34,000+ sq. ft., with an installed capacity of 7,500
- Strategic OEM partnerships with ABB India, Hitachi, and Lauritz Knudsen Electrical & Automation



30+

Years of
Incorporation



34,000

Sq. Ft
Facility Area



7,500

Units
Installed capacity



250

Workforce



15+

States Served



POWERING CRITICAL INFRASTRUCTURE.

ENABLING A **BETTER TOMORROW.**

CERTIFICATES



ISO 9001:2015
Certified



IEC 61439-1 & 2
Designed & Verified



IEC 61641
Internal Arc Tested



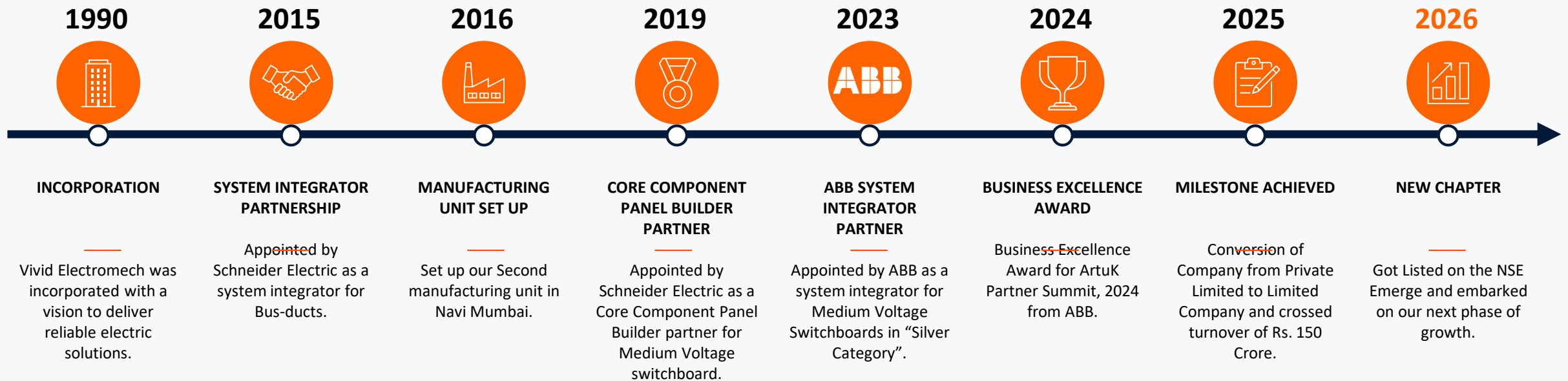
IEC 62271-200
Compliant

OEM STRATEGIC PARTNERSHIP

ABB **HITACHI**  **SIEMENS**

OUR JOURNEY & MILESTONES

From a humble beginning in 1990 to becoming a trusted partner in power distribution and automation, our journey is defined by innovation, quality and an unwavering commitment to our customers.



Built on trust. Driven by Innovation

Focused on creating value for today and tomorrow.

OEM PARTNERSHIP

Strategic partnerships with global OEMs and system integrators reinforce our credibility, enhance our capabilities and enable us to deliver world-class solutions.

STRATEGIC OEM PARTNERSHIP



- Licensed by ABB India for manufacturing and integration of ArTu K Low Voltage Switchboards using ABB components
- Appointed as ABB Medium Voltage Switchboard System Integrator in “Silver Category”
- Type-tested Medium Voltage Panels with ABB at ERDA
- Recipient of ABB ArTu K Partner Platinum Award 2022
- Recipient of ABB Business Excellence Award – ArTu K Partner Summit 2024
- Awarded “Power Excellence Award – Elite Energy Leader” by ABB for excellence in power solutions

HITACHI

- Strategic OEM association with Hitachi
- Tie up to focus on Medium Voltage VFD Drives
- Authorized Channel Partner of Hitachi Hi-Rel Power Electronics for LV Drive Modules & Systems across the Mumbai and Maharashtra region.

SIEMENS

- Authorized Siemens SIEPAN 8PU Licensed Partner, delivering trusted low-voltage switchboard manufacturing and assembly solutions with global quality standards.



- Strategic OEM association with Lauritz Knudsen Electrical & Automation

VALUE DELIVERED THROUGH PARTNERSHIP



Access to globally accepted technologies and specifications



Enhanced credibility for large EPC and infrastructure projects



Improved product quality, safety and compliance standards



Ability to execute complex MV/LV distribution solutions



Faster customer approvals and repeat business opportunities



Strong integration across industrial and infrastructure ecosystems



ACCREDITATIONS & EXCELLENCE

Recognized by leading global OEMs and industry institutions for quality, execution excellence and engineering capabilities.

AWARDS & RECOGNITION



Business Excellence Award – ArTu K Partner Summit 2024



Platinum Award – ABB ArTu K Business Excellence Awards 2022



Power Excellence Award – “Elite Energy Leader”



Best Techno-Commercial Support Partner Award



Partner-in-Progress Award (2005–06)



Certificate of Appreciation for Data Centre Project Completion (2023)

CERTIFICATIONS & TECHNICAL ACCREDITATIONS



ISO 9001:2015

Quality Management System



ISO 14001:2015

Environmental Management System



ISO 45001:2018

Occupational Health & Safety Management



ArTu K Licensed Partner Certificate

ABB-certified LV switchboard manufacturing



MV Panel Builder Certificate

ABB-certified MV panel integration



ZED Bronze Certification

Zero Effect Zero Defect manufacturing recognition



Schneider Electric Accreditation

Approved use of LV switchgear components



Authorised Franchise Certificate

L&T Electrical & Automation

MEMBERSHIPS & INDUSTRIAL CREDENTIALS



Member of Control Panel & Switchgear Manufacturers' Association (COSMA)

FINANCIAL AND BUSINESS STRENGTH



SMERA Rating: **SE2B**

Recognized for strong operational performance and financial strength

OUR PRODUCT PORTFOLIO OVERVIEW

A comprehensive range of electrical solutions designed and manufactured to meet diverse customer needs across industries.

⚡ **LOW VOLTAGE (LV) SOLUTIONS**

- 1 PCC Panels
- 2 MCC Panels
- 3 Intelligent MCC Panels
- 4 DG Synchronizing Panels
- 5 VFD Panels
- 6 Soft Starter Panels
- 7 APFC Panels
- 8 PLC Automation Systems
- 9 PDU Panels



Up to 1,000 V | Built for Performance, Designed for Flexibility.

⚡ **MEDIUM VOLTAGE (MV) SOLUTIONS**

- 1 11kV / 33kV VCB Panels
- 2 RMU Panels
- 3 DG Synchronizing Panels
- 4 CRP Panels
- 5 MV APFC Panels
- 6 Vacuum Contactor Panels



3.3 kV to 33 kV | Safe reliable. Built for Critical Infrastructure

⚡ **NEW OFFERING & FUTURE GROWTH AREAS**

- 1 **MV EXPANSION**
 - HT APFC Panels
 - HT DG Synchronizing Panels
 - HT Motor Starter Panels
 - HT Automation Solutions
- 2 **LV TECHNOLOGY UPGRADE**
 - Fully type tested IEC 61439 Panels 800V
 - Datacentre fully types tested PDU/RPP upto 500 KW
- 3 **LV TECHNOLOGY UPGRADE**
 - Upgraded and higher capacity of PDU/RPP panels up to 1000 KW with total type tested ASTA Certification

Innovation Solutions. Future Ready

LOW VOLTAGE (LV) PRODUCT PORTFOLIO

Comprehensive LV power distribution and automation solutions designed for industrial, commercial and mission-critical applications.



Power Control Centres (PCC) Panels



Motor Control Centres (MCC) Panel



Intelligent Motor Control Centre (IMCC) Panel



DG Synchronizing & Load Sharing Panels



Variable Frequency Drive (VFD) Panel



Soft Starter Panel



Automatic Power Factor Correction (APFC) Panel



Power Distribution Unit (PDU)



PLC, Automation System



MEDIUM VOLTAGE (MV) PRODUCT PORTFOLIO

Comprehensive MV Solutions for critical infrastructure.



11kV/33kV VCB Panel
(Vacuum Circuit Breaker)



33kV RMG Panel



11kV DG Synchronizing &
Load Sharing Panels



Control & Relay Panels (CRP) up to
33kV



MV APFC Panel up to 33kV



11kV Vacuum
Contactor Panel

INDUSTRIES AND END MARKETS

Our Solutions power critical infrastructure and industries that drive India's growth story.



DATA CENTRES

Powering the digital backbone with reliable, efficient and scalable electrical solutions for mission-critical environments.



INDUSTRIAL

Enabling industrial excellence with robust power distribution and automation solutions that ensure continuity and operational efficiency.



RENEWABLE ENERGY

Supporting India's clean energy transition with tailored solutions for solar, wind and hybrid renewable projects.



METRO & RAIL

Delivering safe, reliable and efficient power solutions for metro rail networks and railway infrastructure.



INFRASTRUCTURE

Powering infrastructure projects that build smarter, stronger and future-ready communities.



UTILITIES

Strengthening power transmission and distribution networks for a reliable and sustainable future.



DIVERSE EXPOSURE. SUSTAINED GROWTH.

Our diversified presence across key end markets helps us mitigate cyclicity, deepen customer relationships and capture long - term opportunities across India's evolving economy.

OPERATIONS & SCALE



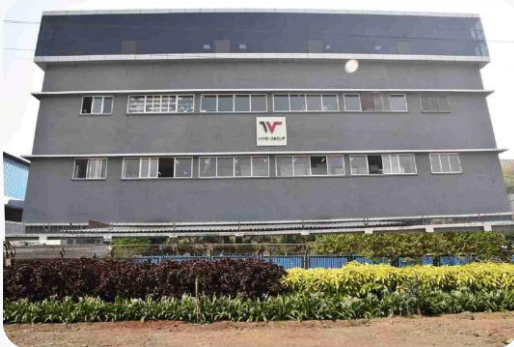
OUR EXISTING MANUFACTURING FACILITY

Strategically located facilities with advanced infrastructure, enabling high-quality and scalable manufacturing.

UNIT
01

MANUFACTURING UNIT 1

Plot No. A-173/7, T.T.C Industrial Area, MIDC, Kharine, Navi Mumbai-400710- Maharashtra, India



Built Up Area

24,000 sq ft



Total Verticals

5,350



Capacity Utilization

94.36%



Key Capabilities

Panel Manufacturing,
Assembly, Testing &
System Integration

UNIT
02

MANUFACTURING UNIT 2

Plot No. 12, 13, 14, 16 16A 16B 16C, 17, 18/11/01 Pune City, Telco Road, Bhosari, Pimpri Chinchwad, Pune-411026-Maharashtra, India



Built Up Area

12,000 sq ft



Total Verticals

2,150



Capacity Utilization

70.00%



Key Capabilities

Assembly only

MANUFACTURING EXCELLENCE

State of the art facilities, advanced technology and rigorous processes enable us to deliver products of the highest quality, built for reliability and scale.



ADVANCED MACHINERY

Precision manufacturing with CNC machines and automated systems for accuracy and consistency.



POWDER COATING

High quality powder coating line ensuring superior finish, corrosion resistance and durability.



TESTING & QUALITY LAB

In-house testing facilities ensuring every product meets stringent safety and quality standards.



INTEGRATED PRODUCTION

Seamless integration of processes from fabrication to assembly for efficiency, speed and reliability.



SKILLED WORKFORCE

Highly trained and experienced teams ensuring precision, safety and continuous improvement.



PROCESS & SAFETY

Robust processes and safety protocols to ensure a secure work environment and consistent quality.

END TO END CONTROL. UNCOMPROMISED QUALITY



OUR CAPACITY OVERVIEW

Scalable manufacturing infrastructure supported by rising capacity utilization and operational efficiency.

NAVI MUMBAI	Machine Name	Unit of Measurement	FY 2023	FY 2024	FY 2025	FY 2026
Installed Capacity	LV Modules Manufactured	Unit	5,000	5,000	5,000	5,000
	MV Modules Manufactured	Unit	250	300	350	350
	Total		5,250	5,300	5,350	5,350
Actual Production	LV Modules Manufactured	Unit	2,277	3,223	4,265	4,750
	MV Modules Manufactured	Unit	157	259	282	298
	Total		2,434	3,482	4,547	5,048
	% Utilisation		46.36%	65.70%	84.99%	94.36%
PUNE MUMBAI	Machine Name	Unit of Measurement	FY 2023	FY 2024	FY 2025	FY 2026
Installed Capacity	LV Modules Manufactured	Unit	-	-	2,150	2,150
	MV Modules Manufactured	Unit	-	-	-	-
	Total		-	-	2,150	2,150
Actual Production	LV Modules Manufactured	Unit	-	-	645	1,505
	MV Modules Manufactured	Unit	-	-	-	-
	Total		-	-	645	1,505
	% Utilisation		-	-	30.00%	70.00%

PAN INDIA EXECUTION FOOTPRINT

A string pan-India presence enables us to serve customers efficiently, execute projects seamlessly and deliver reliable solutions across the country.

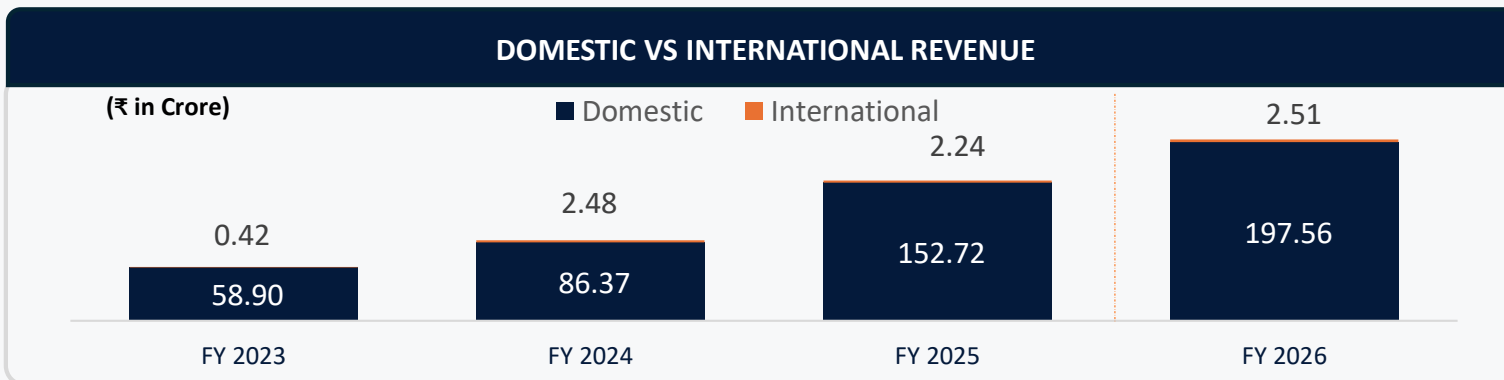
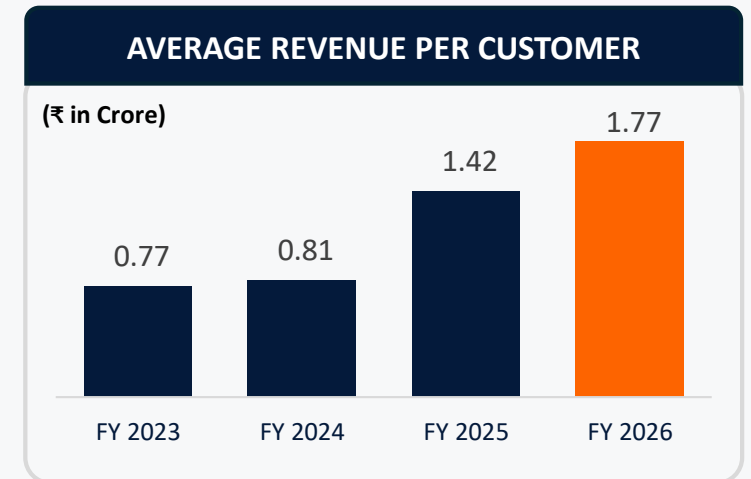
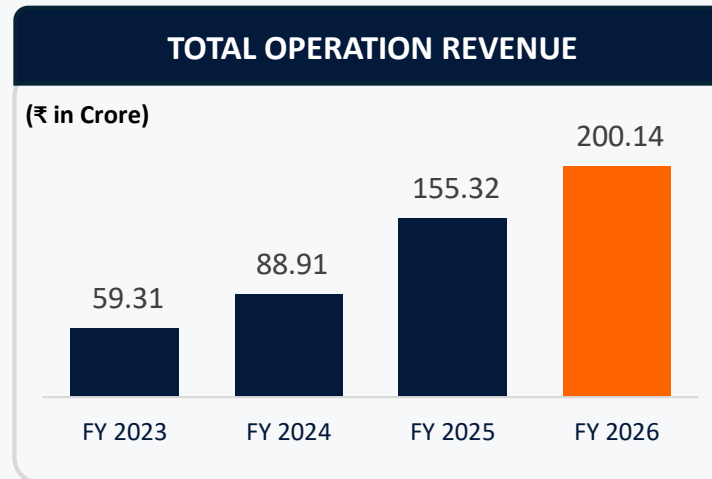
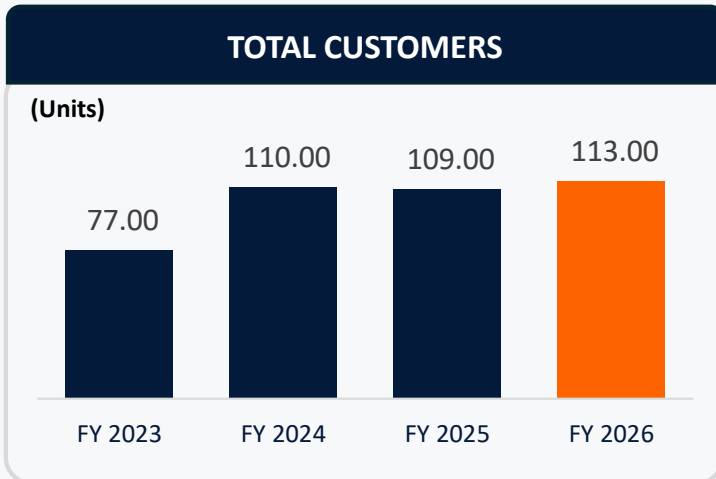
Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026	% to Total FY 2026
Maharashtra	32.35	45.50	133.18	183.37	91.65%
Gujarat	2.28	7.48	3.78	4.11	2.05%
Uttar Pradesh	5.88	6.35	1.28	0.56	0.28%
Andra Pradesh	0.21	6.25	5.60	0.96	0.48%
Telangana	2.28	0.75	5.64	1.00	0.50%
Karnataka	1.66	3.15	0.85	2.80	1.40%
Tamil Nadu	5.07	1.39	1.15	0.71	0.35%
Odisha	4.45	2.29	0.01	-	-
Madhya Pradesh	2.53	0.49	0.48	0.43	0.21%
Kerela	-	3.22	-	0.42	0.21%
Others	2.60	11.98	2.99	5.71	2.85%
Total (*)	59.31	88.85	154.96	200.07	100%

(*)Total only includes Revenue from sale of manufactured products, traded products and sale of services and excludes other operating revenue.

CUSTOMER BASE & REVENUE DIVERSIFICATION

Growing customer relationships supported by increasing revenue scale and diversified geographic presence.

KEY CUSTOMER & REVENUE METRICS



KEY TAKE AWAYS

- Consistent Growth in customer base with higher revenue scale
- Strong domestic revenue base with increasing contribution from international markets

INDUSTRY WISE REVENUE MIX

Diversified presence across high-growth industrial and infrastructure segments driving sustainable and long-term growth

Type of Industry (₹ in Crore)	FY 2023	% to Total	FY 2024	% to Total	FY 2025	% to Total	FY 2026	% to Total
Data Centre & Technology	9.47	15.96%	4.78	5.38%	55.48	35.80%	99.94	49.95%
Infra Structure, Construction & Real estate (incl. Metro Projects)	25.74	43.40%	35.78	40.27%	38.58	24.90%	39.79	19.89%
Solar & Renewable	1.66	2.80%	4.28	4.82%	32.20	20.78%	17.07	8.53%
Industrial Manufacturing & Machinery	19.02	32.07%	32.21	36.25%	25.22	16.27%	42.62	21.30%
Other	3.42	5.77%	11.81	13.29%	3.48	2.25%	0.65	0.33%
Total (*)	59.31	100.00%	88.85	100.00%	154.96	100.00%	200.07	100.00%

(*) Total only includes Revenue from sale of manufactured products, traded products and sale of services and excludes other operating revenue.

PRODUCT MIX

Well-diversified product with string focus on core manufacturing driving revenue growth.

Particulars (₹ in Crore)	FY 2023	% to Total	FY 2024	% to Total	FY 2025	% to Total	FY 2026	% to Total
Manufactured Products								
LV Panel (i+ii)	48.39	81.58%	69.90	78.67%	121.82	78.61%	159.74	79.84%
(i) Value of ArTu K Design Panels	26.91	45.37%	61.80	69.55%	102.97	66.45%	129.08	64.52%
(ii) Value of Non-ArTu K Design Panels	21.48	36.21%	8.10	9.11%	18.85	12.16%	30.66	15.32%
MV Panel	9.76	16.45%	16.61	18.70%	18.68	12.05%	30.15	15.07%
Busduct	0.60	1.01%	-	0.00%	-	0.00%	0.00	0.00%
Total (A)	58.74	99.04%	86.51	97.36%	140.50	90.66%	189.89	94.91%
Traded Products								
Busduct	-	0.00%	0.02	0.02%	4.53	2.92%	1.56	0.78%
Electrical Goods	0.09	0.14%	1.86	2.09%	9.45	6.10%	1.18	0.59%
GI Sheets	-	0.00%	-	0.00%	-	0.00%	0.41	0.21%
Others	-	0.00%	-	0.00%	-	0.00%	5.04	2.52%
Total (B)	-	0.14%	0.02	2.11%	4.53	9.02%	1.56	4.09%
Services								
Installation, Testing and Commissioning	0.48	0.82%	0.47	0.53%	0.49	0.31%	1.99	0.99%
Total (C)	0.48	0.82%	0.47	0.53%	0.49	0.31%	1.99	0.99%
Total^(*) (A+B+C)	59.31	100.00%	88.85	100.00%	154.96	100.00%	200.07	100.00%

(*) Total only includes Manufactured Products Revenue and excludes Other Operating Revenue

GOVERNANCE



BOARD OF DIRECTORS

A strong leadership team guiding with their vision, experience and commitment.



SAMEER ATTAVAR
Chairman & Managing Director

Sameer Attavar leads the company as Chairman & Managing Director with over 25 years of experience in the electrical and engineering solutions industry. A founding force behind the organization, he has played a vital role in positioning the company as a leading electrical panel manufacturer. He oversees overall business operations including Finance, Legal, Secretarial, and Administration, while actively driving strategic growth initiatives.



MEETA ATTAVAR
Promoter | Whole-Time Director

Meeta Attavar is responsible for Human Resources strategy and employee lifecycle management. She holds a Bachelor of Arts from the University of Mumbai, a Postgraduate Diploma in Special Needs Teacher Training from AP Teacher Training Institute, Canada, and a Diploma in Integrative Counselling from the Institute of Human Technology. With over 15 years of in-house experience in HR and Administration, she brings deep insight into talent development and employee engagement.



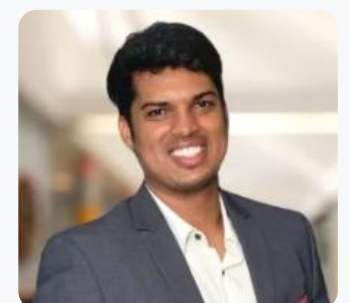
HARDIK SHAH
Non-Executive Director

Hardik Shah is a seasoned fashion designer and entrepreneur, heading "LATA Apparels & Pink Ribbons" for nearly two decades. With 19+ years of experience in branding, design, and creative leadership, he contributes to the company's strategic direction and brand positioning.



KIRAN SHETTY
Independent Director

Kiran Shetty is the founder and director of Collective Heads Experiential Marketing Solutions Private Limited. With approximately 18 years of experience in brand strategy, merchandising, and technology-driven marketing, he brings innovative marketing insight and brand-building expertise to the board.



PRATIK KABRA
Independent Director

Pratik Kabra, is an Independent Director of our Company w.e.f. September 19, 2025. He is an associate member of the Institute of Chartered Accountants of India. He is currently working as a Partner at M/S. A D V & Associates, Mumbai. He has more than 3 years of experience in Finance and Taxation.



Our Board brings together a diverse blend of industry knowledge, functional expertise and leadership experience to drive sustainable growth and create long term value for all stakeholders

OUR LEADERSHIP TEAM

A team of experienced professionals driving operational excellence and sustainable growth with integrity and vision.



CHAITALI SHAH

Company Secretary & Compliance officer

A qualified Company Secretary with 8 years of experience, responsible for overseeing corporate governance and ensuring full compliance with statutory regulations.



PRAMOD BELOSHE

Chief Financial Officer

With over 14 years of expertise in finance and over a decade with the company, he leads financial strategy, reporting, and internal controls.



ARUN PANDEY

President

With 25+ years of experience in electrical design and production, he has been a key operational leader since 2005, ensuring technical excellence and process efficiency.



RAMACHANDRA PAI

Vice President – Sales & Marketing

Ramachandra Pai leads the Sales Division and brings nearly 25 years of experience in the Electrical & Electronics industry. He has been instrumental in driving sales growth, customer relationships and business expansion since joining the Company in 2016.

OUR LEADERSHIP PHILOSOPHY



Lead with Purpose



Uphold Integrity and Transparency



Empower People, Foster Collaboration



Drive Innovation and Excellence

DETAILED FINANCIALS

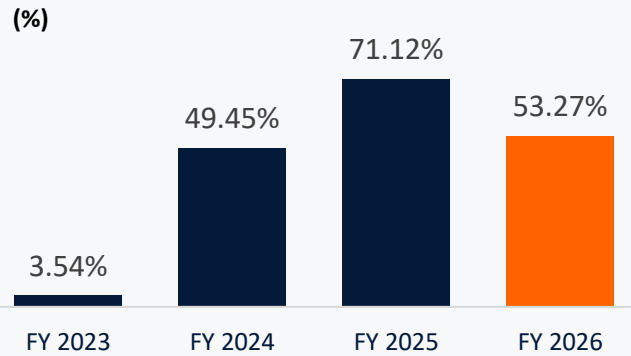


KEY PERFORMANCE INDICATOR

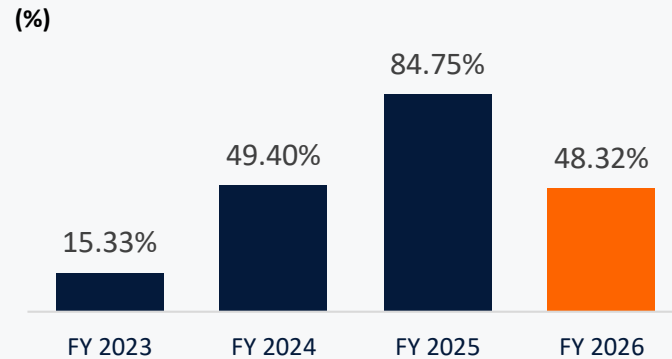
Driving sustainable growth through strong profitability, operational efficiency and disciplined capital management.

CAPITAL EFFICIENCY

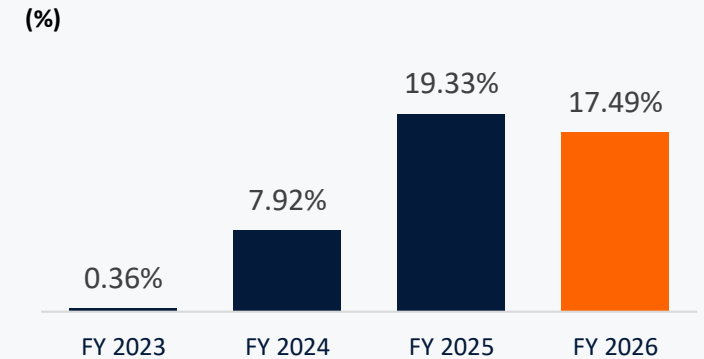
RETURN ON EQUITY (ROE)*



RETURN ON CAPITAL EMPLOYED (ROCE)*

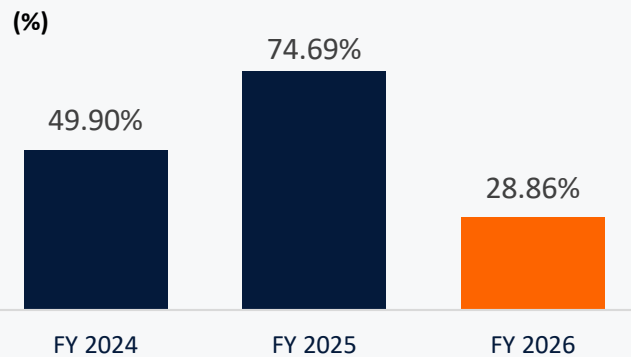


RETURN ON ASSETS (ROA)*

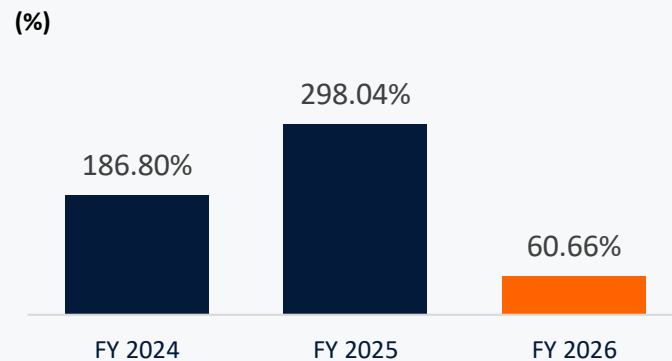


GROWTH & PROFITABILITY

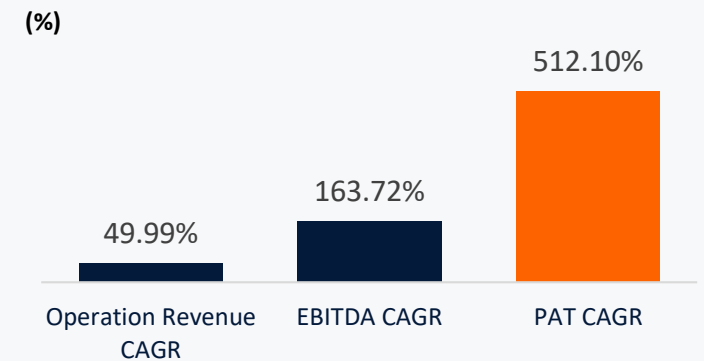
OPERATION REVENUE GROWTH



EBITDA GROWTH



3-YEAR CAGR



(* excludes revaluation reserves)

HALF YEARLY RESULT SUMMARY

Particulars (₹ in Crore)	H2 2025	H1 FY 2026	H2 FY 2026	YoY %
Revenue from Operations	101.26	70.57	129.57	27.96%
Other Income	0.34	0.32	0.63	85.79%
Total Income	101.60	70.89	130.20	28.16%
Cost of Goods Sold (COGS)	69.16	44.89	80.00	15.67%
Employee Benefit Expenses	5.42	5.65	6.57	21.12%
Other Operating Expenses	6.28	6.53	11.30	79.99%
Total Operating Expenses	80.86	57.07	97.86	21.03%
EBITDA	20.74	13.82	32.34	55.96%
EBITDA Margin %	20.41%	19.49%	24.84%	
Depreciation & Amortisation	0.49	0.68	0.71	45.76%
EBIT	20.25	13.14	31.63	56.21%
EBIT Margin %	19.93%	18.54%	24.29%	
Finance Cost	0.23	0.32	0.69	197.73%
Profit Before Tax (PBT)	20.01	12.82	30.93	54.56%
Tax Expense	4.37	3.38	8.77	100.51%
Profit After Tax (PAT)	15.64	9.44	22.16	41.71%
Net Profit Margin %	15.39%	13.32%	17.02%	
Earnings per Equity Share (EPS)	22.33	13.48	31.65	41.74%

Note: YoY% is calculated between H2 2025 and H2 2026

INCOME STATEMENT

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026	CAGR % (3 Years)	YoY Growth % FY 2026
Revenue from Operations	59.31	88.91	155.32	200.14	49.99%	28.86%
Other Income	0.47	0.84	0.63	0.95	26.10%	51.35%
Total Income	59.79	89.75	155.95	201.09	49.83%	28.95%
Cost of Goods Sold (COGS)	50.67	71.87	106.57	124.89	35.09%	17.19%
Employee Benefit Expenses	4.59	5.91	9.62	12.22	38.55%	26.98%
Other Operating Expenses	2.01	4.75	11.02	17.82	106.89%	61.72%
Total Operating Expenses	57.27	82.53	127.22	154.93	39.34%	21.79%
EBITDA	2.52	7.22	28.73	46.15	163.72%	60.66%
EBITDA Margin %	4.21%	8.04%	18.42%	22.95%	-	-
Depreciation & Amortisation	0.93	1.06	1.88	1.39	14.39%	138.87%
EBIT	1.59	6.16	26.85	44.77	204.29%	4,476.62%
EBIT Margin %	2.66%	6.87%	17.21%	22.26%	-	-
Finance Cost	1.11	0.68	0.53	1.02	-2.91%	101.73%
Profit Before Tax (PBT)	0.48	5.48	26.32	43.75	350.90%	4,374.89%
Tax Expense	0.34	1.67	6.80	12.14	229.51%	1,214.21%
Profit After Tax (PAT)	0.14	3.81	19.52	31.61	512.10%	3,160.68%
Net Profit Margin %	0.23%	4.24%	12.52%	15.72%	-	-
Earnings per Equity Share (EPS)	0.20	5.44	27.87	45.13	-	-

BALANCE SHEET

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026
I. EQUITY AND LIABILITIES				
1 Shareholders' Funds	27.70	31.30	41.79	73.40
(a) Share Capital	2.33	3.50	3.50	7.00
(b) Reserves and Surplus	25.37	27.80	38.29	66.40
2 Non-Current Liabilities	0.54	0.56	0.73	20.38
(a) Long-Term Borrowings	0.49	0.19	0.23	19.67
(b) Deferred Tax Liabilities (Net)	0.06	0.04		
(c) Other Long Term liabilities	-	0.13	0.13	0.13
(d) Long Term provisions	-	0.20	0.38	0.59
3 Current Liabilities	33.62	39.87	72.78	101.03
(a) Short-Term Borrowings	5.98	4.58	4.01	13.64
(b) Trade Payables (i+ii)	26.64	29.15	57.87	65.40
<i>(i) total outstanding dues of micro enterprises and small enterprises</i>	-	0.05	0.07	0.69
<i>(ii) total outstanding dues of creditors other than micro enterprises and small enterprises</i>	26.64	29.09	57.80	64.71
(c) Other Current Liabilities	1.00	5.12	4.26	10.95
(d) Short-Term Provisions	-	1.03	6.64	11.04
Total	61.86	71.73	115.30	194.81

Particulars (₹ in lakhs)	FY 2023	FY 2024	FY 2025	FY 2026
II. ASSETS				
1 Non-Current Assets	33.52	35.74	27.23	66.77
(a) Property, Plant & Equipment and Intangible Assets (i+ii+iii)	32.93	23.30	23.09	57.27
<i>(i) Property, Plant & Equipment</i>	32.93	23.28	23.08	43.88
<i>(ii) Intangible Assets</i>	-	0.02	0.01	0.02
<i>(iii) Capital Work-in-progress</i>	-	-		13.37
(b) Non-current Investments	-	9.26	0.20	0.19
(c) Deferred Tax Assets (Net)	-	-	0.25	0.53
(d) Long-Term Loans and Advances	-	0.22	2.20	7.87
(e) Other non-current assets	0.60	2.96	1.49	0.91
2 Current Assets	28.34	35.99	88.08	128.04
(a) Current Investments	-	0.05		
(b) Inventories	8.86	6.34	18.95	6.66
(c) Trade receivables	15.98	26.18	60.55	116.50
(d) Cash and Bank Balances*	0.93	1.70	5.33	2.27
(e) Short-Term Loans and Advances	1.93	0.89	2.81	1.71
(f) Other current assets	0.63	0.84	0.43	0.91
Total	61.86	71.73	115.30	194.81

(* includes cash and cash equivalent)

CASH FLOW SUMMARY

Particulars (₹ in Crore)	FY 2023	FY 2024	FY 2025	FY 2026
Cash Flow from Operating Activities	4.95	3.02	6.74	9.31
Cash Flow from Investing Activities	-3.27	-0.31	-1.48	-40.18
Cash Flow from Financing Activities	-1.55	0.96	-1.06	28.07
Net Cash Flow	0.13	3.67	4.19	-2.80
Cash at Beginning of Year	0.81	0.93	-0.83*	3.36
Cash at End of Year	0.93	4.61	3.36	0.56

(*): Difference in opening and closing cash balances across certain years is solely due to regrouping/reclassification of balance sheet items and has no impact on the Company's total assets, net worth, profitability, or overall cash flows.



THANK YOU

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